

Date: 08.04.2026

Broadcast Engineering Consultants India Limited
(Under Ministry of Information and Broadcasting)
C-56A/17, Sector-62, Noida-201307

Ref: EOI No. BECIL/Centralized Empanelment/2025/05 Dated: 24/12/2025

Corrigendum No.6

Subject: Corrigendum to Tender on CPP portal for “EXPRESSION OF INTEREST FOR CENTRALIZED EMPANELMENT OF BACK-END PARTNERS/VENDORS/ASSOCIATES FOR *Deployment/provisioning of Cloud Storage Services*”

S.No	Clause	Original Clause	Amendment Clause
1	3.8.4, Empanelment Fee, Page No. 18		In case of start-up Companies (bidders), a copy of a valid Startup DPIIT certificate shall be attached to claim exemption from the tender fee and empanelment fee.
2	Annexure – 2, Check List, Point No. 16, Page No. 55	Statutory Registrations: 1. Goods and Service Tax Department, 2. TAN 3. PAN 4. ESIC Registration 5. EPFO Registration 6. Labour Department Registration 7. Shop Establishment	Statutory Registrations: 1. Goods and Service Tax Department, 2. TAN 3. PAN 4. ESIC Registration 5. EPFO Registration
3	Annexure – 2, Check List, Point No. 20, Page No. 57	Certificate from CA firm/Statutory Auditor clearly stating the number of Technical employees on bidder’s Payroll for respective scope of work, as on bidding date	Certificate from Human Resource HOD/CA firm/Statutory Auditor clearly stating the number of Technical employees on bidder’s Payroll for respective scope of work, as on bidding date.
4	Annexure – 4, Bid Submission Form, Point No. 13, Page No. 61	Particulars of EMD	Particulars of Empanelment Fee
5	Annexure – 1A to 1E, Point No. 5, Bank Solvency/ Credit facility, Page No. 46-55	The Bidders should have the latest Bank Solvency Certificate from any of the Nationalized Bank for Rs. 50 Lakhs.	The Bidders should have the latest Bank Solvency Certificate from any of the Nationalized Banks, including RBI-listed Scheduled Commercial Banks for Rs. 50 Lakhs.

6	Annexure – 1A to 1E, Point No. 3 and 6, Turnover and Work Experience, Page No. 46-55			<p>The requirement of Annual Average Turnover and prior work experience for Start-up Companies is reduced to Half (1/2) of the prescribed turnover and work experience criteria mentioned in the tender document and corresponding corrigendum/amendments.</p> <p>Applicability Conditions:</p> <ol style="list-style-type: none"> 1. The bidder must be: <ul style="list-style-type: none"> o Recognized as a Startup by DPIIT under Startup India. 2. The relaxation shall apply to Pre-Qualification Criteria and Technical Evaluation Marking related to turnover and prior work experience. <p>Note:</p> <ul style="list-style-type: none"> • This relaxation does not automatically qualify the bidder; Evaluation shall be carried out based on overall compliance. <p>In case of any inconsistency, the decision of the procuring authority shall be final and binding.</p>																							
7	Annexure – 1A to 1E, Point No. 11, ISO Certificate, Page No. 46-55	<table border="1"> <thead> <tr> <th data-bbox="600 1386 775 1541">Company should have ISO Certified in field of Services:</th> <th data-bbox="783 1386 1010 1541">Total Marks – 5</th> </tr> </thead> <tbody> <tr> <td data-bbox="600 1541 775 1641">1. SO 9001:2015</td> <td data-bbox="783 1541 1010 1641">ISO Level Certifications –</td> </tr> <tr> <td data-bbox="600 1641 775 1742">2. SO 27001:2013</td> <td data-bbox="783 1641 1010 1742">1. ISO 9001:2015 – 1 Mark</td> </tr> <tr> <td data-bbox="600 1742 775 1843">3. SO 20000-1:2011</td> <td data-bbox="783 1742 1010 1843">2. ISO 27001:2013 – 1 Mark</td> </tr> <tr> <td data-bbox="600 1843 775 1944">4. SO 45001:2008</td> <td data-bbox="783 1843 1010 1944">3. ISO 20000-1:2011 – 1 Mark</td> </tr> <tr> <td data-bbox="600 1944 775 2031">5. SO 50001:2018</td> <td data-bbox="783 1944 1010 2031">4. ISO 45001:2008 – 1 Mark</td> </tr> </tbody> </table>	Company should have ISO Certified in field of Services:	Total Marks – 5	1. SO 9001:2015	ISO Level Certifications –	2. SO 27001:2013	1. ISO 9001:2015 – 1 Mark	3. SO 20000-1:2011	2. ISO 27001:2013 – 1 Mark	4. SO 45001:2008	3. ISO 20000-1:2011 – 1 Mark	5. SO 50001:2018	4. ISO 45001:2008 – 1 Mark	<table border="1"> <thead> <tr> <th data-bbox="791 1386 1010 1541">Company should have ISO Certified in field of Services:</th> <th data-bbox="1010 1386 1471 1541">Total Marks – 5</th> </tr> </thead> <tbody> <tr> <td data-bbox="791 1541 1010 1641">1. SO 9001:2015</td> <td data-bbox="1010 1541 1471 1641">ISO Level Certifications –</td> </tr> <tr> <td data-bbox="791 1641 1010 1742">2. SO 27001:2013</td> <td data-bbox="1010 1641 1471 1742">1. ISO 9001:2015 – 2 Mark</td> </tr> <tr> <td data-bbox="791 1742 1010 1843">3. SO 20000-1:2011</td> <td data-bbox="1010 1742 1471 1843">2. ISO 27001:2013 – 2 Mark</td> </tr> <tr> <td data-bbox="791 1843 1010 1944"></td> <td data-bbox="1010 1843 1471 1944">3. ISO 20000-1:2011 – 1 Mark</td> </tr> <tr> <td data-bbox="791 1944 1010 2031"></td> <td data-bbox="1010 1944 1471 2031"></td> </tr> </tbody> </table>	Company should have ISO Certified in field of Services:	Total Marks – 5	1. SO 9001:2015	ISO Level Certifications –	2. SO 27001:2013	1. ISO 9001:2015 – 2 Mark	3. SO 20000-1:2011	2. ISO 27001:2013 – 2 Mark		3. ISO 20000-1:2011 – 1 Mark		
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8	6.2.2, Point No. 1, Page No. 25	The Evaluation Committee would confirm availability of Original Demand Draft for Tender Cost and Empanelment Fee mentioned in Clause no. 3.10.1.		The Evaluation Committee would confirm availability of Original Demand Draft for Tender Cost and Empanelment Fee mentioned in Clause no. 3.8.4.
9	7.2.1, Security Deposit, Page No. 27	The successful bidder shall submit Security Deposit in the form of Bank Guarantee as per Annexure-15 with BECIL, within twenty-one (21) days of the date of receipt of Letter of Intent or prior to signing of the contract, whichever is earlier, from a nationalized/scheduled bank acceptable to BECIL payable on demand, for the due performance and fulfilment of the contract by the bidder.		The successful bidder shall submit Security Deposit in the form of Bank Guarantee as per Annexure-15 with BECIL, within twenty-one (21) days of the date of receipt of Letter of Intent or prior to signing of the contract, whichever is earlier, from a nationalized/scheduled bank acceptable to BECIL payable on demand, for the due performance and fulfilment of the contract by the bidder. Security Deposit for the Start-up companies (Recognized as a Start-up by DPIIT under Start-up India.) is exempted.
10	9.1, Point No. (xi), Page No. 41	Wherever required, the empanelled vendor shall provide MAF (Manufacturers Authorization) as per required format in the name of BECIL.		Wherever required, the empanelled vendor shall provide MAF (Manufacturers Authorization).
11	Annexure 13B, Point No. 9, Page No. 94	Original date of completion (DOC)		Original date of completion (DOC)/Ongoing projects Note: For ongoing projects, a CA-certified copy may be submitted.
12	Annexures	BECIL/Centralized Empanelment/2024/03		BECIL/Centralized Empanelment/2024/03 read as BECIL/Centralized Empanelment/2025/03
13	Bid end date/time: 13-04-2026 11:00 AM			Bid end date/time: 20-04-2026 11:00 AM Bid opening date/time:

	Bid opening date/time: 13-04-2026 16:00 PM		20-04-2026 15:00 PM
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All other terms & conditions of the tender shall remain unaltered.

S/d

Dy. General Manager

**Response to the Pre-bid queries received from the perspective bidders against the EOI
BECIL/Centralized Empanelment/2025/05 dated 24.12.2025 issued for Back-End Partners/
Vendors/ Associates For Cloud Storage**

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
1	Point No. 10 and Page No 47	Annexure-1A (For Project Value upto Rs. 10 Cr.)	CMMI Certificate for execution of the projects - Bidder should be Internationally Certified and having CMMI Level III Certified from CMMI Institute in field of Services Or Development and must be visible on https://www.cmmiinstitute.com/pars	As mentioned in Annexure 2 - Check list that "CMMI Certificate/Labour License/Electrical License/Any other License required for the Project" . So relevant to this point , you are requested to pls omit clause of submitting "CMMI Certificate for execution of the projects - Bidder should be Internationally Certified and having CMMI Level III Certified from CMMI Institute in field of Services Or Development and must be visible on https://www.cmmiinstitute.com/pars "	We are a CMMI Level-verified organization and also registered as an MSME; therefore, we request exemption from submission of the CMMI Level III certification requirement and permission to submit the applicable Labour License in accordance with Annexure-2 (Checklist).	As per EOI
2	Annexure-1E Pg 53		CMMI Certificate for execution of the projects : CMMI Level III Certificate- 2 Marks CMMI Level IV Certificate- 3 Marks CMMI Level V Certificate- 5 Marks	We humbly request you to kindly consider relaxation for this criterion and allow evaluation based on CMMI Level III certification , as it adequately reflects the capability and maturity required for effective project execution.	We humbly request you to kindly consider relaxation for this criterion and allow evaluation based on CMMI Level III certification , as it adequately reflects the capability and maturity required for effective project execution.	As per EOI
3	Annexure-1E Pg 53		Company should have ISO Certified in field of Services: 21. ISO 9001:2015 22. ISO 27001:2013 23. ISO 20000-1:2011 24. ISO 45001:2008 25. ISO 50001:2018	We request your kind consideration to relax/remove the ISO 50001:2018 requirement, as it is not widely adopted and may restrict participation, thereby impacting healthy and competitive bidding.	We request your kind consideration to relax/remove the ISO 50001:2018 requirement, as it is not widely adopted and may restrict participation, thereby impacting healthy and competitive bidding.	Refer to Point No. 7 of Corrigendum No. 6 Dated: 08.04.2026

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4	Annexure-1E Pg 53		Company should have ISO Certified in field of Services: 21. ISO 9001:2015 22. ISO 27001:2013 23. ISO 20000-1:2011 24. ISO 45001:2008 25. ISO 50001:2019	We request your kind consideration to relax/remove the ISO 45001:2008 requirement, as it is not widely adopted and may restrict participation, thereby impacting healthy and competitive bidding.	We request your kind consideration to relax/remove the ISO 45001:2008 requirement, as it is not widely adopted and may restrict participation, thereby impacting healthy and competitive bidding.	Refer to Point No. 7 of Corrigendum No. 6 Dated: 08.04.2026
5	Section 2.2 & Pg No: 8	Scope of Work – Data Migration	What types of data are required to be migrated (Block/File/Object), and what is the approximate bifurcation? Please specify the current storage platforms (NAS/SAN/Local Drives, etc.).		To understand data classification and migration approach	At this stage (Empanelment stage). The scope of work is indicative. The exact scope of work will vary for each specific project and would depend on the requirements of client and will be mentioned in the RFP issued by BECIL
6	Section 2.2.4 & Pg No: 9	Data Migration	What is the expected timeline for migration from on-premises to cloud storage?		To plan migration strategy and resource allocatio	At this stage (Empanelment stage). The scope of work is indicative. The exact scope of work will vary for each specific project and would depend on the requirements of client and will be mentioned in the RFP issued by BECIL

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
7	Section 2.2.3 & Pg No: 8	Integration & Configuration	<p>Is the scope limited to storage migration only, or does it also include migration of existing applications and databases to the cloud? If Yes</p> <p>If application migration is in scope, please share details of the application stack, configurations, application types, and number of applications.</p> <p>How many databases are in scope, and what are their configurations (SQL/NoSQL), database engines, versions, and sizes?</p>		To design appropriate target architecture	At this stage (Empanelment stage). The scope of work is indicative. The exact scope of work will vary for each specific project and would depend on the requirements of client and will be mentioned in the RFP issued by BECIL
8	Section 2.2 & Pg No: 8	Data Sources	How is data generated and stored from CCTV, Access Control, Intrusion Detection, Fire Safety, and Hydrant systems, and what data formats are involved (video, images, logs, metadata)?		To assess storage type, volume, and performance needs	At this stage (Empanelment stage). The scope of work is indicative. The exact scope of work will vary for each specific project and would depend on the requirements of client and will be mentioned in the RFP issued by BECIL

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
9	Section 2.2.2 & Pg No: 8	Cloud Storage Provisioning - Storage Tiering	Please provide an estimate of data that is frequently accessed versus infrequently accessed or archival data.		To design storage tiering and cost optimization	At this stage (Empanelment stage). The scope of work is indicative. The exact scope of work will vary for each specific project and would depend on the requirements of client and will be mentioned in the RFP issued by BECIL
10	Section 2.2.3 & Pg No: 8	Integration & Configuration - Access Model	Will cloud storage be accessed from on-premises systems, cloud-hosted workloads, or both?		To plan network connectivity and access controls	At this stage (Empanelment stage). The scope of work is indicative. The exact scope of work will vary for each specific project and would depend on the requirements of client and will be mentioned in the RFP issued by BECIL

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
11	Section 2.2.5 & Pg No: 9	Backup, DR & Security	Is Disaster Recovery required within the same region or across a different region? Please specify the expected RPO and RTO for storage.		To design DR and availability architecture	At this stage (Empanelment stage). The scope of work is indicative. The exact scope of work will vary for each specific project and would depend on the requirements of client and will be mentioned in the RFP issued by BECIL
12	Section 2.2.5 & Pg No: 9	Backup, DR & Security - Backup Policies	What backup frequency and retention policies are required (hourly/daily/weekly/monthly)?		To design backup and retention strategy	At this stage (Empanelment stage). The scope of work is indicative. The exact scope of work will vary for each specific project and would depend on the requirements of client and will be mentioned in the RFP issued by BECIL

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
13	Section 2.2.3 & Pg No: 8	Integration & Configuration - Third-Party Integration	Is integration with any third-party tools required? If yes, please specify the tools or services.		To assess integration complexity	At this stage (Empanelment stage). The scope of work is indicative. The exact scope of work will vary for each specific project and would depend on the requirements of client and will be mentioned in the RFP issued by BECIL
14	Section 2.2.7& Pg No: 9	Operations & Maintenance	What is the expected support model—24×7 or business-hours—and should support be ticket-based with defined SLAs?		To plan operational support structure	At this stage (Empanelment stage). The scope of work is indicative. The exact scope of work will vary for each specific project and would depend on the requirements of client and will be mentioned in the RFP issued by BECIL
15	Section 2.2.5 & Pg No: 9	Backup, DR & Security - Security & Compliance	Are there mandatory compliance or regulatory requirements to be followed (CERT-In, MeitY, GoI guidelines, data residency)?		To ensure regulatory compliance	All applicable GOI guidelines shall be applicable.

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
16	Section-4, Annexure-1B (PQ Criteria)	Experience / Project Value Criteria	Request to include private sector project experience and order value for meeting pre-qualification criteria, subject to submission of valid work orders and completion certificates.	Both Government and Private Sector project experience of relevant scope and value shall be considered for PQ compliance.	Many bidders possess technically equivalent and large-scale cloud/IT project experience in the private sector. Allowing such experience will enhance competition without compromising technical capability.	As per EOI
17	Section-2.4 & Section-10 (Office Setup / Personnel Deployment)	Office Setup Requirement	Request for relaxation to allow bidders to operate from a functional office in Delhi-NCR, instead of mandatory office setup at BECIL premises, with on-site presence as required	Allow bidders to operate from an office located within Delhi-NCR, while ensuring deployment of Project Manager / resources at BECIL office whenever required.	Mandatory office setup at BECIL premises may create avoidable operational constraints. Delhi-NCR presence ensures effective coordination while reducing unnecessary overheads.	Bidders are allowed to operate from their functional office. However, as per the client or project requirement selected bidder has to deploy resources at client location.

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
18	Clause No: 6 Page No: 44	Work experience(For Project Value upto Rs. 10 Cr.) The bidders must have experience in the specialized categories mentioned in clause 2.2 in providing service to various State/Central Government Organizations/PSUs for the last five (05) financial years: One (01) No. of Project amounting to Rupees Rs. 04 Cr. OR Two (02) No. of Projects each amounting to Rs	NA	Work experience(For Project Value upto Rs. 10 Cr.) The bidders must have experience in the specialized categories mentioned in clause 2.2 / IT Services in providing service to various State/Central Government Organizations/PSUs/Private Sector Companies for the last five (05) financial years: One (01) No. of Project amounting to Rupees Rs. 04 Cr. OR Two (02) No. of Projects each amounting to Rs. 2.50 Cr. OR Three (03) No. of Projects each amounting Rs. 2 Cr. Note 1: Value of Consolidated Work Order will be considered as inclusive of all taxes.	Please include Private sector organisations and considering IT services will broadening participation of bidders increasing competitiveness which is desirable in any tendering situation	As per EOI

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
19	Clause No: 11 Page No: 45	ISO Certificate (For Project Value upto Rs. 10 Cr.) 1. ISO 9001:2015 2. ISO 27001:2013 3. ISO 20000-1:2011 4. ISO 45001:2008 5. ISO 50001:2018	NA	ISO Certificate (For Project Value upto Rs. 10 Cr.) 1. ISO 9001:2015 2. ISO 27001:2013 3. ISO 20000-1:2011	Humble request to remove the requirement of ISO 45001 and ISO 50001, as these certifications pertain to occupational health, safety, and energy management systems and are not directly applicable to cloud or IT services.	As per EOI
20	Clause No: 11 Page No: 45	Technical Evaluation (Marking) ISO Level Certifications – (Total 5 Marks) 1. ISO 9001:2015 – 1 Mark 2. ISO 27001:2013 – 1 Mark 3. ISO 20000-1:2011 – 1 Mark 4. ISO 45001:2008 – 1 Mark 5. ISO 50001:2018- 1 Mark	NA	Technical Evaluation (Marking) ISO Level Certifications – (Total 5 Marks) 1. ISO 9001:2015 – 2 Mark 2. ISO 27001:2013 – 2 Mark 3. ISO 20000-1:2011 – 1 Mark	NA	As per EOI

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
21	Page 8 - 9, Clause 2.2	Section-2: Purpose of EOI/Scope of work	2.2 Scope of Work	It is our understanding that wherever Section 2.2 is being referred in the Bidder evaluation, the bidder can showcase experience in Projects that include any of the points mentioned in the Section 2.2	The section 2.2 encompasses a wide area of IT implementation scope and it is not feasible for any bidder to showcase previous experience in Projects where all of the points in the Section 2.2 would have been covered	As per EOI
22	Page 8, Clause 2.2	2.2.2 Cloud Storage Provisioning	i. Provision cloud storage on approved (MeitY-empanelled) cloud platforms.	Can bidders propose any MeitY-empanelled cloud provider, post Empanelment Or A basic CSP Declaration required at this EOI Participation Stage?	For Better Understanding on Compliance Aspect.	As per EOI
23	Page 10, Clause 2.4	2.4 Office Setup	The Back-end Partners/Vendors/Associates shall establish offices at project locations across the country to ensure seamless execution and support. The office setup shall include the requisite IT infrastructure, facilities, and qualified personnel. All costs related to office establishment, operations, and maintenance shall be borne entirely by the Partner/Vendor/Associate.	<p>The EOI requires empanelled partners to establish offices at project locations across the country and bear all related costs.</p> <p>We would like to highlight that cloud services are primarily delivered through remote support models, with on-site visits provided only when required.</p> <p>Opening physical offices in every State/UT is not practically feasible and will impose a significant financial and operational burden on bidders, especially when project volumes and locations are not predefined.</p> <p>We request BECIL to kindly modify this clause to allow:</p> <ul style="list-style-type: none"> • Centralized or regional offices, and • Remote service delivery, <p>in line with standard industry practices for cloud and IT services.</p>	Most of the cloud services are delivery remotely, there is not need to Open in all Project Locations. This clause impose practical challenge on the Bidders.	This requirement is project-specific and will be specified in the RFP to be issued by BECIL as per the client's requirements.

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24	Page 10, Clause 2.4	2.4 Office Setup	The Back-end Partners/Vendors/Associates shall deploy one Project Manager which will be stationed at BECIL Office during the execution of the Project. (Applicable in case any Project is allotted to the empanelled agency).	What is meant by "During the Execution of the Project?" Does it mean:- 1. Only During the Migration Phase/Deployment, Till Go-Live Phase? Or 2. During Total Contract period, which covers Migration/Deployment, Go-Live, and Operations & Maintenance, Support Phase Please clarify.	To plan manpower deployment accurately.	This requirement is project-specific and will be specified in the RFP to be issued by BECIL as per the client's requirements.
25	Page 16, Clause 3.8.4	3.8.4 Empanelment Fee	The Bidder shall have to furnish, as part of its Bid, following Tender fee (non-refundable) and Empanelment Fee in the form of Demand Draft from a scheduled Bank, drawn in favour of Broadcast Engineering Consultants India Limited (BECIL) payable at Delhi	As per the eProcure portal, only the Tender Fee of Rs. 11,800/- is mentioned. However, the EOI document also requires payment of an Empanelment Fee based on the selected Project Value Slab. We further note that there is no minimum or indicative business volume commitment from BECIL to empanelled vendors during the empanelment period. This creates a financial burden on bidders, as they are required to pay a substantial Empanelment Fee without any assurance of work allocation. In industry practice, security deposits or EMDs are usually taken only at the time of project award or RFQ participation, not at the empanelment stage. Since the Tender Fee is already non-refundable, we request BECIL to kindly reconsider and remove the Empanelment Fee requirement.	To reduce financial risk for bidders in the absence of assured business volume.	As per EOI

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26	Page 16, Clause 3.8.4	3.8.4 Empanelment Fee	The Bidder shall have to furnish, as part of its Bid, following Tender fee (non-refundable) and Empanelment Fee in the form of Demand Draft from a scheduled Bank, drawn in favour of Broadcast Engineering Consultants India Limited (BECIL) payable at Delhi	We request BECIL to kindly allow submission of the Tender Fee and Empanelment Fee through Bank Guarantee (BG) mode also, in addition to Demand Draft.	This will provide flexibility to bidders and align with standard procurement practices.	As per EOI
27	Page 16, Clause 3.8.4	3.8.4 Empanelment Fee	Empanelment Fee (in Rs.) (Non-refundable for vendors selected for empanelment)	The EOI states that the Empanelment Fee is non-refundable for vendors selected for empanelment. Please clarify whether this amount will be adjusted against the Security Deposit to be submitted after empanelment, and only the balance Security Deposit amount will be required to be paid.	To understand the financial liability clearly.	As per EOI
28	Page 24–25, Clause 7.2	7.2 Security Deposit	Security Deposit Annexure-1A Upto Rs. 10 Cr. - Rs 5 Lakhs Annexure-1B Rs. 10 Cr. to Rs. 30 Cr. - Rs. 15 Lakhs Annexure-1C Rs. 30 Cr. to Rs. 60 Cr - Rs. 30 lakhs Annexure-1D Rs. 60 Cr. to Rs. 100 Cr. - Rs. 50 lakhs Annexure-1E More than Rs. 100 Cr. - Rs. 75 lakhs	The Security Deposit amount is very high. Our understanding is that the Successful bidder from this Eoi need to submit the security Deposit and After that When Limited RFQ/RFP base requirement will come, the Empaneled bidder wouldn't ask to submit any additional Security Deposit/Performance Gaurantee. Please amend that Security Deposit to be required only after project award.	Reduces financial burden on empanelled vendors	As per EOI

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
29	Page 41, Clause 9.1	Section-9: Special Terms & Conditions	Wherever required, the empanelled vendor shall provide MAF (Manufacturers Authorization) as per required format in the name of BECIL.	<p>As per industry practice, OEMs issue MAFs only to their authorized partners and not directly in the name of the tendering authority, unless a formal partnership exists between the OEM and the authority.</p> <p>In such cases, the bidder can provide the MAF in its own firm's name.</p> <p>Also, OEMs generally issue MAFs in their own legally approved formats.</p> <p>We request BECIL to kindly accept:</p> <ul style="list-style-type: none"> • MAFs issued in the bidder's firm name, and • OEM-standard MAF formats. 	To align with OEM policies and avoid unnecessary compliance challenges.	Refer to Point No. 10 of Corrigendum No. 6 Dated: 08.04.2026
30	Page 44 - 53	Annexure 1A, 1B, 1C, 1D, 1E	<p>The bidders must have experience in the specialized categories mentioned in clause 2.2 in providing service to various State/Central Government Organizations/PSUs for the last five (05) financial years:</p> <ul style="list-style-type: none"> • One (01) No. of Project amounting to Rupees Rs. 04 Cr. OR • Two (02) No. of Projects each amounting to Rs. 2.50 Cr. OR • Three (03) No. of Projects each amounting Rs. 2 Cr. <p>Note 1: Value of Consolidated Work Order will be considered as inclusive of all taxes.</p>	<p>In each financial slab, marks are assigned based on the aggregate project value. We would like to clarify whether a bidder can qualify by showing:</p> <ul style="list-style-type: none"> • One single work order meeting the minimum value requirement (e.g., Rs. 4 Cr in Annexure-1A), and • Additional multiple smaller cloud work orders (below Rs. 2 Cr each) to achieve the required aggregate project value (e.g., total exceeding Rs. 10 Cr). <p>For example, if a bidder has one Rs. 4 Cr work order and 4–5 other cloud projects of Rs. 1.5–2 Cr each, will BECIL accept this combination for qualification and marking purposes?</p>	To understand whether aggregate value can be achieved through multiple smaller cloud projects.	Bidders have to fulfill any one condition out of three to qualify.

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
31	Page 44 - 53	Annexure 1A, 1B, 1C, 1D, 1E	The bidders must have experience in the specialized categories mentioned in clause 2.2 in providing service to various State/Central Government Organizations/PSUs for the last five (05) financial years	The EOI mentions that bidders must have experience in providing services to State/Central Government organizations and PSUs for the last five (05) financial years. We request BECIL to kindly consider allowing: 1. Experience with Private Sector and Large Enterprise customers, and 2. Work orders executed up to the EOI submission date, instead of restricting only to completed financial years.	Since overseas (foreign) experience is acceptable, we request similar consideration for Indian private and enterprise projects. Also, as the financial year is close to ending, allowing experience till the bid submission date will help bidders showcase their most recent and relevant work. To ensure fair evaluation of current and relevant industry experience.	As per EOI
32	Page 44 - 53	Annexure 1A, 1B, 1C, 1D, 1E	The bidders must have experience in the specialized categories mentioned in clause 2.2 in providing service to various State/Central Government Organizations/PSUs for the last five (05) financial years	The EOI primarily focuses on Cloud Storage Services experience. However, many bidders have strong experience in related IT and ITeS services such as: <ul style="list-style-type: none"> • Cloud infrastructure management • Data center operations • Managed IT services • Cybersecurity • Backup and disaster recovery • Application hosting and migration We request BECIL to kindly allow IT / ITeS project experience work orders to be considered for eligibility and technical marking, as these services are closely aligned with cloud storage service delivery.	To ensure fair evaluation of bidders with relevant IT and digital infrastructure experience.	Any work order, as per clause 2.2, that fulfills the desired scope of the EOI will be accepted.

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
33	Page 44 - 53	Annexure 1A, 1B, 1C, 1D, 1E	Company should have ISO Certified in field of Services: 1. ISO 9001:2015 2. ISO 27001:2013 3. ISO 20000-1:2011 4. ISO 45001:2008 5. ISO 50001:2018	We request BECIL to kindly reconsider the requirement of ISO 50001:2018 certification. ISO 50001 is related to Energy Management Systems (EnMS) and focuses on energy efficiency and consumption optimization. However, this EOI is for Cloud Storage Services, which primarily involve: - Data storage - Cybersecurity - Infrastructure reliability - Compliance and service delivery	Energy management certification is not directly relevant to cloud storage service capability, performance, or compliance. Therefore, we request BECIL to remove ISO 50001:2018 from the eligibility criteria to avoid unnecessary compliance burden on technically capable bidders.	Refer to Point No. 7 of Corrigendum No. 6 Dated: 08.04.2026
34	Page 44 - 53	Annexure 1A, 1B, 1C, 1D, 1E	Present Technical Employee Strength on bidder's Payroll for respective categories as on bidding date should be minimum 75.	The EOI states that the bidder must have a minimum of 75 technical employees on payroll for "respective categories" as on the bidding date. Please clarify what is meant by "respective categories".	To avoid misinterpretation of manpower eligibility. Clear definition will help bidders ensure correct compliance.	Categories means the EOIs for which bidder is applying
35	Page 44 - 53	Annexure-1A, 1B	Execution of Project in India / Abroad The Bidder should have executed Projects in India/Abroad.	In Annexure-1C, 1D, and 1E, it is mentioned that the bidder should have executed projects in a minimum of States/UTs in India/Abroad . However, in Annexure-1A and 1B, only India/Abroad are mentioned, and UTs (Union Territories) are missing. We request BECIL to kindly correct and standardize the wording in Annexure-1A and 1B to include "States/UTs in India", similar to Annexure-1C to 1E.	To maintain uniform eligibility criteria across all financial slabs and avoid confusion.	As per EOI

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
36	Page 44 - 53	Annexure-1A, 1B	<p>Presence in India</p> <p>Bidder should have its offices in India.</p>	<p>In Annexure-1C, 1D, and 1E, it is mentioned that Bidder should have its offices in states/UTs in India.</p> <p>However, in Annexure-1A and 1B, only India is mentioned, and UTs (Union Territories) are missing.</p> <p>We request BECIL to kindly correct and standardize the wording in Annexure-1A and 1B to include "States/UTs in India", similar to Annexure-1C to 1E.</p>	To maintain uniform eligibility criteria across all financial slabs and avoid confusion.	As per EOI
37	Page 55, Annexure – 2	Checklist	<p>16. Statutory Registrations:</p> <ol style="list-style-type: none"> 1. Goods and Service Tax Department, 2. TAN 3. PAN 4. ESIC Registration 5. EPFO Registration 6. Labour Department Registration 7. Shop Establishment 	<p>We request BECIL to kindly simplify the statutory registration requirements to the following:</p> <ol style="list-style-type: none"> 1. GST Registration 2. PAN / TAN 3. ESIC Registration 4. EPFO Registration 	Labour Department Registration & Shop Establishment as State Specific Certificates. Bidder will submit the CIN, ESIC, EPFO, which already suffice the above ask.	Refer to Point No. 2 of Corrigendum No. 6 Dated: 08.04.2026
38	Page 55, Annexure – 2	Checklist	<p>Copy of ISO Certificates:</p> <ul style="list-style-type: none"> • ISO 9001:2015 • ISO 27001:2013 • ISO 20000-1:2011 • ISO 45001:2008 • ISO 50001: 2018 	<p>ISO 50001:2018 relates to Energy Management Systems and focuses on energy efficiency.</p> <p>Since this EOI is for Cloud Storage Services, which primarily involve data management, cybersecurity, and IT infrastructure, ISO 50001 is not directly relevant.</p> <p>We request BECIL to kindly remove ISO 50001:2018 from the eligibility criteria.</p>	To align certifications with actual project scope.	Refer to Point No. 7 of Corrigendum No. 6 Dated: 08.04.2026

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
39	Page 76, Clause 9.1	ARTICLE 5: ROLES AND RESPONSIBILITIES	(xii) Wherever required, the empanelled vendor shall provide MAF (Manufacturers Authorization) as per required format in the name of BECIL.	<p>As per industry practice, OEMs issue MAFs only to their authorized partners and not directly in the name of the tendering authority, unless a formal partnership exists between the OEM and the authority.</p> <p>In such cases, the bidder can provide the MAF in its own firm's name.</p> <p>Also, OEMs generally issue MAFs in their own legally approved formats.</p> <p>We request BECIL to kindly accept:</p> <ul style="list-style-type: none"> • MAFs issued in the bidder's firm name, and • OEM-standard MAF formats. 	To align with OEM policies and avoid unnecessary compliance challenges.	Refer to Point No. 10 of Corrigendum No. 6 Dated: 08.04.2026

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
40	Page 90 - 91, Annexure 13	Annexure-13-A	NOTE: (Please note that for the purpose of eligibility criteria and marking, the work experience of the bidder will be taken into account for only those projects for which the certificate in Annexure-13-B has been submitted along with bid. In absence of Certificate, the work experience shall not be counted.)	<p>The EOI states that only those projects will be considered for eligibility and marking for which the Experience/Completion/Ongoing Work Certificate is submitted strictly in the format of Annexure-13B.</p> <p>We would like to highlight a practical challenge faced by bidders: Most clients and customers issue experience or completion certificates in their own standard formats. Once a project is completed and closed, it is usually not feasible to request the customer to re-issue the certificate in a new tender-specific format such as Annexure-13B. In many cases, customers may refuse or delay such requests, as the project has already been formally closed.</p> <p>This requirement may result in genuine and relevant work experience being ignored only due to format limitations.</p> <p>Therefore, we request BECIL to kindly allow:</p> <ul style="list-style-type: none"> • Customer-issued experience/completion/ongoing certificates in their existing formats, and • Self-declared certificates from the bidder, supported by work orders and supporting documents. 	To avoid practical difficulties for bidders and ensure fair consideration of genuine project experience.	Refer to Point No. 11 of Corrigendum No. 6 Dated: 08.04.2026
41	General	Section-4: Pre-Qualification Criteria and Technical Evaluation Sheet	General Query	Is there any provision for a bidder to upgrade or change its financial slab during the empanelment period if its turnover, capability, or project experience improves? If yes, please specify the process.	To support business growth and fair categorization.	Yes, Bidder needs to request BECIL with documentary proof.

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
42	2.2 & 8	Scope of Work	Scope of Work	2.2 Scope of Work	Kindly confirm that Vendor/partner is not required to procure cloud storage or software licenses	At this stage (Empanelment stage). The scope of work is indicative. The exact scope of work will vary for each specific project and would depend on the requirements of client and will be mentioned in the RFP issued by BECIL
43	2.3	Deliverables		It is proposed that Clause 2.3 (Deliverables) be made category-specific, clearly limiting consulting partners' responsibilities to advisory, bid support, and PMC services only, while execution, JV/consortium participation, PPP/BOOT obligations, and exclusivity requirements shall apply solely to system integrators/OEMs on a project-specific basis	Please clarify whether Clause 2.3 deliverables are applicable uniformly to all empaneled entities, or selectively based on category (Consulting Firms / SIs / OEMs).	Clause 2.3 shall be applicable to empanelled vendors.

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
44	2.4	Office Setup		The Back-end Partners/Vendors/Associates shall establish offices at project locations across the country to ensure seamless execution and support. The office setup shall include the requisite IT infrastructure, facilities, and qualified personnel. All costs related to office establishment, operations, and maintenance shall be borne entirely by the Partner/Vendor/Associate.	This is a costly proposition for any organization, and implementing the same would require multiple approvals from administration and management, which may not be feasible for a single project. Hence, we request BECIL to consider removing this clause. Alternatively, BECIL may consider empanelling organizations that have at least one regional office in each region (North, South, East, and West)	Bidders are allowed to operate from their functional office. However, as per the client or project requirement selected bidder has to deploy resources at client location.
45	Annexure-1	Work experience	1	The Bidder should be a legal entity i.e a company registered in India for last three (03) years as on the date of publishing of this EOI. The bidder should produce Memorandum of Association (in case of registered Companies under Companies Act).	Requesting to change it to below to allow LLP firms also. The Bidder should be a legal entity i.e. Registered Company or LLP registered in India for last three (03) years as on the date of publishing of this EOI. The bidder should produce Memorandum of Association (in case of registered Companies under Company Act) and Partnership deed (in case of LLP).	As per EOI

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
46	Annexure-1	Work experience		6 The bidders must have experience in the scope of work mentioned in clause 2.2 in providing service to various State/Central Government Organizations/PSUs for the last five (05) financial years.	We understand project value can be mix of the scope of mentioned in clause 2.2	The POs may be considered; however, the IT infrastructure components must be clearly and specifically mentioned in the POs.
47	Annexure-1	Work experience		6 Aggregate Project Value: 1. Rs. 80 Cr. to Rs. 120 Cr. – 10 Marks 2. Rs. 120 Cr. to Rs. 150 Cr.– 15 Marks 3. More than 150 Cr. – 20 Marks	The scope mentioned in clause 2.2 would not have the mentioned project values. we request BECIL to consider relaxing the proeject value to: 1. Rs. 5 Cr. to Rs. 10 Cr. – 10 Marks 2. Rs. 10 Cr. to Rs. 15 Cr.– 15 Marks 3. More than 15 Cr. – 20 Marks	Any work order, as per clause 2.2, that fulfills the desired scope of the EOI will be accepted.
48	Annexure-1	ISO Certificate		11 ISO 45001:2008, ISO 50001:2018 to be removed or Clause can be read as "Total 5 Marks for any 3 out of 5 ISO certifications"	ISO 45001:2008 is for Occupational Health & Safety (OH&S) Management system & ISO 50001:2018 is for improving energy performance. These certifications are not relevant to the scope of work outlined in the SOW of this EOI.	As per EOI

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
49	Annexure 1A, Point No. 6, Page 47	Work experience	The bidders must have experience in the specialized categories mentioned in clause 2.2 in providing service to various State/Central Government Organizations/PSUs for the last five (05) financial years: One (01) No. of Project amounting to Rupees Rs. 04 Cr. OR Two (02) No. of Projects each amounting to Rs. 2.50 Cr. OR Three (03) No. of Projects each amounting Rs. 2 Cr.	We are a software development company. In several executed projects, Purchase Orders (POs) have been issued as joint/combined POs covering software development, IT infrastructure and Cloud services components. We request clarification on whether such joint/combined POs, having a total value of ₹4 Cr / ₹2.5 Cr / ₹2 Cr, will be considered eligible.	Such projects are often awarded as combined POs to a single SI/vendor. Allowing such POs will enable wider participation without diluting technical or financial evaluation criteria.	The POs may be considered; however, the IT infrastructure components must be clearly and specifically mentioned in the POs.
50	Annexure 1A, Point No. 6, Page 47	Work experience	The bidders must have experience in the specialized categories mentioned in clause 2.2 in providing service to various State/Central Government Organizations/PSUs for the last five (05) financial years.	Experience credentials from large private organizations of repute may be allowed for eligibility evaluation, subject to fulfilment of scope and value criteria.	Many large-scale IT and software implementations are undertaken by reputed private organizations with standards comparable to government/PSU projects. Allowing such experience will enhance competition and enable participation of capable and experienced bidders.	As per EOI

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
51	Clause No. 11, Page No. 53	ISO Certification (Pre-Qualification criteria & Technical evaluation criteria)	Company should have ISO Certified in field of Services: 1. ISO 9001:2015 2. ISO 27001:2013 3. ISO 20000-1:2011 4. ISO 45001:2008 5. ISO 50001:2018	<p><u>Minimum Pre-qualification Criteria</u></p> <p>Request you to kindly amend this clause as below:</p> <p>The Bidder shall possess a minimum of any four (4) valid ISO certifications, issued by an accredited certification body and valid as on the date of bid submission. The acceptable ISO certifications shall include:</p> <ol style="list-style-type: none"> 1. ISO 9001:2015 2. ISO 27001:2013 3. ISO 20000-1:2011 4. ISO 14001 5. ISO 45001:2008 6. ISO 50001:2018 <p>For the purpose of eligibility, ISO 45001 and ISO 50001 shall be treated as optional certifications. Submission of these certifications shall not be mandatory, provided the Bidder fulfils the requirement of possessing any four (4) ISO certifications from the above list. ISO 14001 shall be accepted as a valid and applicable certification under this clause.</p> <p><u>Technical Evaluation (Marking)</u></p>	This amendment ensures adherence to established public procurement principles of fair competition, proportional qualification criteria, and wider participation, while continuing to safeguard governance, quality assurance, and compliance requirements appropriate to IT and software service delivery projects.	Refer to Point No. 7 of Corrigendum No. 6 Dated: 08.04.2026

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
52	Clause No. 3.8.4, Page No. 16 Clause No. 24 Page No. 24	Empanelment Fee & Security Deposit	<p>Empanelment Fee Annexure-1A : 50,000/- Annexure-1B : 1,00,000/- Annexure-1C : 1,50,000/- Annexure-1D : 2,50,000/- Annexure-1E : 5,00,000/-</p> <p>Security Deposit Annexure-1A : Rs 5 Lakhs Annexure-1B : Rs 15 Lakhs Annexure-1C : Rs. 30 lakhs Annexure-1D : Rs. 50 lakhs Annexure-1E : Rs. 75 lakhs</p>	Kindly consider reduction of the Empanelment Fee across the applicable project value slabs, as well as reduction of the Security Deposit requirement at the empanelment stage.	In Government and PSU empanelment processes, the empanelment fee is generally kept nominal, particularly where the fee is non-refundable, and bidders are also required to furnish Security Deposit / Performance Security at the empanelment stage. Considering the cumulative upfront financial commitments towards Tender Fee, non-refundable Empanelment Fee, and Security Deposit (as per Clause 7.2), the proposed reduction would be aligned with prevailing Government empanelment practices and would facilitate wider participation without impacting the empanelment process.	As per EOI
53		Turnover	The bidder shall have an annual average turnover of minimum Rs. 1.67 Cr. from the service listed in clause 2.2 in the previous Three (03) financial years for i.e. 2022-23, 2023-24 and 2024-25.	The bidder shall have an annual average turnover of minimum Rs. 1.67 Cr. from the service listed in clause 2.2 / Data center related services in the previous Three (03) financial years for i.e. 2022-23, 2023-24 and 2024-25.		As per EOI

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
54		Work experience	<p>The bidders must have experience in the specialized categories mentioned in clause 2.2 in providing service to various State/Central Government Organizations/PSUs for the last five (05) financial years: One (01) No. of Project amounting to Rupees Rs. 04 Cr. OR Two (02) No. of Projects each amounting to Rs. 2.50 Cr. OR Three (03) No. of Projects each amounting Rs. 2 Cr. Note 1: Value of Consolidated Work Order will be considered as inclusive of all taxes.</p>	<p>The bidders must have experience in the specialized categories mentioned in clause 2.2/Data center related services in providing service to various State/Central Government Organizations/PSUs for the last five (05) financial years: One (01) No. of Project amounting to Rupees Rs. 04 Cr. OR Two (02) No. of Projects each amounting to Rs. 2.50 Cr. OR Three (03) No. of Projects each amounting Rs. 2 Cr. Note 1: Value of Consolidated Work Order will be considered as inclusive of all taxes.</p>		As per EOI
55		CSP Docs	CSP MAF Requirement	<p>We respectfully request that the CSP MAF (Manufacturer Authorization Form) document be included as part of the RFP requirements. Inclusion of this document will help ensure the participation of authorized and qualified bidders, thereby enhancing the overall quality and credibility of the bidding process.</p> <p>We believe this will be beneficial in maintaining compliance, transparency, and delivery standards for the project.</p>		Refer to Point No. 10 of Corrigendum No. 6 Dated: 08.04.2026

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
56	Clause No. 2 Page No. 48	Annexure-1C	Paid-up Capital: Bidder must have minimum of Rs. 6 lakhs of Paid-up Capital	With reference to the eligibility criterion, we wish to inform you that we have recently enhanced our paid-up capital to meet the requirement. The updated details will be reflected shortly on the MCA website and can also be verified by BECIL. We request your kind consideration to allow us to participate in the higher category for empanelment.		As per EOI
57	Clause No. 6 Page No. 48	Annexure-1C	Work experience: The bidders must have experience in the specialized categories mentioned in clause 2.2 in providing service to various State/Central Government Organizations/PSUs for the last five (05) financial years: <ul style="list-style-type: none"> • One (01) No. of Project amounting to Rupees Rs. 36 Cr. OR • Two (02) No. of Projects each amounting to Rs. 22.50 Cr. OR • Three (03) No. of Projects each amounting Rs. 18.00 Cr. Note 1: Value of Consolidated Work Order will be considered as inclusive of all taxes.	With reference to the eligibility criterion, we request that private listed companies (listed on BSE or NSE) experience be included to enable greater participation.	Will encourage wider participation and ensure competitive and capable bidders.	As per EOI

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
58	Clause No. 11 Page No. 49	Annexure-1C	ISO Certificate: Company should have ISO Certified in field of Services: 1. ISO 9001:2015 2. ISO 27001:2013 3. ISO 20000-1:2011 4. ISO 45001:2008 5. ISO 50001:2018	With reference to the eligibility criterion, ISO 45001:2008 and ISO 50001:2018 primarily relate to international standards for occupational health and safety and energy management systems and are generally applicable to organizations such as production units or factories. We believe these certifications are not essential for this empanelment. We therefore request you to kindly amend this clause and remove the requirement for these ISO certifications.	These certifications are not directly relevant to cloud service delivery; removal will enhance participation without impacting quality.	Refer to Point No. 7 of Corrigendum No. 6 Dated: 08.04.2026
59	Clause No. 3.8.4 Page No. 16	3.8 Correspondence with Bidder	Empanelment Fee and Tender fee	We respectfully request waiver of the tender fee and empanelment fee for this process, as such fees are generally not levied by most PSUs and Government departments.	Waiver will encourage wider participation and emerging technology providers, and will align the process with standard government procurement practices.	As per EOI
60	Clause No. 7.2.2 Page No. 24	7.2 Security Deposit	Security Deposit: details of Security Deposit are as follows: Annexure no. Project Value Security Deposit Annexure-1A Upto Rs. 10 Cr. Rs 5 Lakhs Annexure-1B Rs. 10 Cr. to Rs. 30 Cr. Rs. 15 Lakhs Annexure-1C Rs. 30 Cr. to Rs. 60 Cr Rs. 30 lakhs Annexure-1D Rs. 60 Cr. to Rs. 100 Cr. Rs. 50 lakhs Annexure-1E More than Rs. 100 Cr. Rs. 75 lakhs	We request that the security deposit be collected at the time of individual tender participation on a tender-to-tender basis, rather than at the initial empanelment stage	This will reduce the upfront financial burden on empanelled vendors and ensure that the security deposit is directly linked to actual project participation.	As per EOI

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
61	Section 9 Page No. 41	9.1 (ix) Special Terms & Conditions	The empanelled vendor shall respond to each request for quotation raised by BECIL within stipulated time decided by BECIL. In case the empanelled vendor fails to respond to BECIL's EOI/RFP on 03 successive occasions, BECIL may at its discretion cancel the empanelment of the vendor and forfeit the Empanelment fee and Security Deposit.	We request you to kindly amend this clause. In certain cases, BECIL may issue EOI/RFPs that are specific to particular OEM/Cloud Service Provider products or services. If an empanelled vendor does not offer those specific OEM/Cloud Service Provider, they may be unable to participate in such bids. Treating such non-participation as a failure to respond could lead to unjustified cancellation of empanelment and forfeiture of fees. Therefore, we request that non-submission in cases where the scope does not align with the vendor's offered products/services may be excluded from the count of non-responses.	We request BECIL to kindly amend this clause to ensure that non-participation in EOI/RFPs issued for specific OEM/Cloud Service Provider products or services not offered by an empanelled vendor is not treated as a failure to respond or grounds for cancellation of empanelment	As per EOI
62				Suggestion: We request BECIL to introduce a new clause allowing bidders, in case of ongoing projects, to submit the work order along with a CA certificate clearly mentioning invoices and billing done up to the BECIL tender submission date, where the completion certificate is not available.		Refer to Point No. 11 of Corrigendum No. 6 Dated: 08.04.2026
63	3 Page No. 45, 47, 49, 51 & 53	Turnover	The bidder shall have an annual average turnover of minimum Rs. xxxxx Cr. from the service listed in clause 2.2 in the previous Three (03) financial years for i.e. 2022-23, 2023-24 and 2024-25.	We request you to accept the consolidated turnover for bid qualification, as separate segment-wise audited financials are not audited and not available.	To have more participation from qualified bidders.	As per EOI

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
64	6 Page No. 46, 47, 49, 51 & 53	Work experience	<p>The bidders must have experience in the specialized categories mentioned in clause 2.2 in providing service to various State/Central Government Organizations/PSUs for the last five (05) financial years:</p> <p>One (01) No. of Project amounting to Rupees Rs. 04 Cr. OR Two (02) No. of Projects each amounting to Rs. 2.50 Cr. OR Three (03) No. of Projects each amounting Rs. 2 Cr.</p> <p>Note 1: Value of Consolidated Work Order will be considered as inclusive of all taxes.</p> <p>Total Marks – 20 Aggregate Project Value: 1. Rs. 04 Cr. to 07 Cr.– 10 Marks 2. Rs. 07 Cr. to Rs. 10 Cr.– 15 Marks 3. More than 10 Cr. – 20 Marks</p>	<p>We request you to consider the project experience from BFSI sector for bid qualification and amend the clause as following: "The bidders must have experience in the specialized categories mentioned in clause 2.2 in providing service to various State/Central Government Organizations/PSUs/BFSI for the last five (05) financial years."</p> <p>This query is for all Five Categories of empanelment:</p> <p>As per this clause requirement, the bidder having One or Two or Three projects each amounting as indicated, will qualify for bid, but the bidder will not get maximum marks in the same. Please clarify, the project value given in marking system is correct as per the One or Two or Three Projects amounting requirement.</p>	<p>To have more participation from qualified bidders.</p> <p>The qualifying bidder will not getting maximum marks in evaluation</p>	As per EO1
65	11 Page No. 55	Check List	Work Experience: Form 13 B Experience Certificate	Since the experience certificate issued by the client is in their own format and does not contain all the details prescribed in Form 13B, we kindly request you to accept Form 13B submitted on the bidder's letterhead with all required information.	-	Bidders are requested to submit Annexure 13B on the letter head. Client completion certificate should be submitted as supporting document

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
66	16 Page No. 56	Check List	Statutory Registrations: Labour Department Registration	We request that this requirement be made optional for bidders who are registered under the Shops and Establishments Act with the Labour Department.	-	Refer to Point No. 2 of Corrigendum No. 6 Dated: 08.04.2026
67	19 Page No. 56	Check List	Bank Solvency/ Credit facility: Solvency Certificate from any Nationalized Bank, not older than 6 months from the date of publishing of bid	We request acceptance of solvency certificates issued by RBI-listed Scheduled Commercial Banks also.	To have more participation from qualified bidders.	Refer to Point No. 5 of Corrigendum No. 6 Dated: 08.04.2026
68	20 Page No. 56	Check List	Technical Employee Strength of Bidder/ Specialized Professionals: Certificate from CA firm/Statutory Auditor clearly stating the number of Technical employees on bidder's Payroll for respective scope of work, as on bidding date	We request you to accept declaration/undertaking from HOD of Human Resources department along with last 3 months EPF challan copy instead of Certificate from CA firm/Statutory Auditor.	This is the standard supporting requirement ask in other tenders from Central/State government/PSU's for Technical employee strength.	Refer to Point No. 3 of Corrigendum No. 6 Dated: 08.04.2026
69	22 Page No. 56	Check List	ISO Certificate: ISO 50001: 2018	We request you to make this requirement as an optional for marking system.	To have more participation from qualified bidders.	Refer to Point No. 7 of Corrigendum No. 6 Dated: 08.04.2026
70	Section 2.2.4 Page No. 8	Section 2.2.4 –Vulnerability Assessment & Penetration Testing (VAPT)	Conduct periodic VAPT and submit VAPT reports with certification	Kindly clarify whether Vulnerability Assessment and Penetration Testing (VAPT) execution and certification carried out by CERT-In empanelled third-party auditors, coordinated by the empanelled Back-end Partner, shall be considered compliant with the scope defined in this EOI/RFP.	CERT-In certification is legally required and typically executed by empanelled auditors.	At this stage (Empanelment stage). The scope of work is indicative. The exact scope of work will vary for each specific project and would depend on the requirements of client and will be mentioned in the RFP issued by BECIL

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71	Section 2.2 Page No. 9	Section 2.2 – Scope of Work	Security assessment, control implementation and monitoring	Please clarify whether the scope of work includes hands-on implementation on end-customer on-premises infrastructure, or whether it is limited to advisory services, cloud-based security solutions, and managed security services.	To define responsibility boundaries and onsite liability.	At this stage (Empanelment stage). The scope of work is indicative. The exact scope of work will vary for each specific project and would depend on the requirements of client and will be mentioned in the RFP issued by BECIL
72	Section 2.3 Page No. 10	Section 2.3 – Deliverables	Assisting BECIL in preparing and participating in competitive bids	Kindly clarify whether bid preparation and presales effort costs are success-based or recoverable upon project award.	Presales effort involves significant technical and commercial resources.	Project specific.
73	Section 2.3 Page No. 10	Section 2.3 – JV / Consortium	Entering into Joint Venture / Consortium with BECIL	Please clarify whether the Joint Venture (JV) / Consortium arrangement shall be project-specific, and whether execution of a master JV/Consortium agreement is mandatory at the EOI empanelment stage or only at the project/RFP stage, as applicable.	To assess legal and contractual exposure at empanelment stage.	Project specific.

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
74	Section 2.3 Page No. 10	Section 2.3 – PPP / BOOT	Implementation under PPP / BOOT models	Kindly clarify whether Back-end Partners are expected to bring any financial or capital investment under this empanelment, or whether their role is limited to technical, operational, and execution support for awarded projects. Kindly clarify whether implementation under PPP or BOOT models is mandatory for all empanelled Back-end Partners, or whether such models shall be project-specific and optional, based on mutual agreement and project requirements.	PPP / BOOT models involve financial commitments that require prior clarity. Ensures PPP/BOOT participation is optional and negotiated	At this stage (Empanelment stage). The scope of work is indicative. The exact scope of work will vary for each specific project and would depend on the requirements of client and will be mentioned in the RFP issued by BECIL
75	Section 2.3 Page No. 10	Section 2.3 – Exclusivity	Provide exclusive rights to BECIL for products/services	Please clarify that exclusivity, where applicable, shall be project-specific and non-restrictive, and shall not limit the Partner from serving other clients.	To avoid unintended business and revenue restrictions.	Project specific depending on the client's requirement
76	Section 2.4 Page No. 10	Section 2.4 – Office Setup	Establish offices at project locations across the country	Kindly clarify that the requirement for office setup and manpower deployment at project locations shall be applicable only after project award, and not at the empanelment stage under this EOI.	Office setup involves operational and financial commitments.	Bidders are allowed to operate from their functional office. However, as per the client or project requirement selected bidder has to deploy resources at client location.

S.N o.	Clause No. and Page No.	Clause Reference	Points on which Clarification required	Proposed amendment, if any	Reason for amendment, if any	BECIL Response
77	Section 2.4 Page No. 11	Section 2.4 – Project Manager Deployment	Deployment of one Project Manager at BECIL office	Please confirm that the requirement to deploy one Project Manager at BECIL office shall be applicable only upon award of a specific project to the empanelled Back-end Partner.	To align manpower deployment with active project execution.	Bidders are allowed to operate from their functional office. However, as per the client or project requirement selected bidder has to deploy resources at client location.
78				We request your kind confirmation on whether MSME-registered bidders are required to submit the empanelment fee, or whether any exemption is available upon submission of a valid MSME certificate.		Bidders with a valid MSME certificate shall be exempted from the empanelment fee.
79				extension of the bid submission deadline by 10 days		Already Extended
80	10, Page No.: 45	CMMI Certificate for execution of the projects	Bidder should be Internationally Certified and having CMMI Level III Certified from CMMI Institute in field of Services Or Development and must be visible on https://www.cmmiinstitute.com/ pars	Bidder should be CMMI Certified in field of Services Or Development	Certification specifically from the mentioned CMMI Institute should not be mandatory and may be considered for all bidders who are CMMI compliant.	As per EOI
81				extension of the bid submission deadline by 2 weeks		Already Extended