

(EOI)  
FOR  
**EMPANELMENT OF AGENCIES FOR CYBER-SECURITY SERVICES/ADVISORRY AND  
IMPLEMENTATION OF SECURITY SOLUTIONS**

**ReferenceNo.BECIL/IT&Mfg./2020-2021/EOI/CYBER-SEC/01**

(Dated: 25/02/2020)



**ब्रॉडकास्ट इंजीनियरिंग कंसल्टेंट्स इंडिया लिमिटेड**  
(एन्ड-एच प्रसारण मंत्रालय के अधीन-भारत सरकार का उद्यम) (मिनि रत्न कंपनी) (CIN - U32301UP1995GOI017744)  
**BROADCAST ENGINEERING CONSULTANTS INDIA LIMITED**  
(A Government of India Enterprise - Under Ministry of Information & Broadcasting) (A Mini Ratna Company)  
पंजीकृत एंड कॉर्पोरेट कार्यालय : बेसिल नग्न, सी-56 / ए-17, सेक्टर-62, नोडा-201307 (उ.प्र.), फोन : +91 120 4177850, फैक्स : +91 120 4177879  
Registered & Corporate Office : BECIL BHAWAN, C-56/A-17, Sector-62, Noida-201307 (U.P.), Tel. : +91 120 4177850, Fax: +91 120 4177879



**Head Office:** 14-B, Ring Road, I.P.Estate, NewDelhi-110002

Tel:011-23378823 Fax: 23379885

**Corporate Office:** C-56/A17, Sector-62, Noida-201307

Tel:0120-4177850 Fax: 120-4177879

**Email:** [contactus@becil.com](mailto:contactus@becil.com), [vinod.dahiya@becil.com](mailto:vinod.dahiya@becil.com)

**Website:** [www.becil.com](http://www.becil.com)

S.No	Description	Details
1.	EOINO	BECIL/IT&Mfg./2020-2021/EOI/CYBER-SEC/01
2.	Date of Issue of EOI	25/02/2020
3.	Last date of Submission of EOI	09/03/2020 till 1:00 P.M
4.	Date of opening of EOI	09/03/2020 till 2:30 P.M.
5.	Address of: Purchase of EOI Document/ Submission of EOI/Opening of EOI	Broadcast Engineering Consultant Limited (BECIL) BECIL Bhawan, C-56, A/17, Sector – 62, Noida–201307 (Uttar Pradesh) Ph.0120–4177850Fax.012.0–417787
6.	Website	<u>Tender to be submitted online on <a href="https://becil.euniwizarde.com">https://becil.euniwizarde.com</a>,</u>
7.	EOI Processing Fee	Rs.1,00,000/-In the form of DD in favour of Broadcast Engineering Consultants India Limited, payable at New Delhi.
8.	Portal Registration Fee	Rs.3000/-+18% GST through e-payment Gateway available on e-tendering website.
9.	Contact details of ITI	Mr. Samabesh: 9355030634 Mr. Navneet: 9560364871 Mr. Nehal: 8800991855
10.	Helpdesk of ITI	011-49606060 (From10:00hrsto18:00hrs)
11.	Period of Empanelment	2 Years

Sh. Vinod Kumar  
Assistant General Manager (IT & Manufacturing)

## 1. ABOUT BECIL:

- 1.1 Broadcast Engineering Consultants India Limited (BECIL) and ISO9001:2008 certified, a Mini Ratna public sector enterprise of Government of India under Ministry of Information & Broadcasting, was established on 24<sup>th</sup> March,1995 for providing consultancy services of international standards for broadcasting in transmission and production technology including turnkey solutions in the specialized fields of Terrestrial & Satellite Broadcasting, Cable, Manufacturing and various Information Technology(IT) related fields, including security, surveillance, acoustics & audio-video systems and smart cities.
- 1.2 BECIL is the professional platform which caters to all aspects of projects related to TV, Radio, Communication, IT, Security, Security and Manufacturing from concept to completion and from regulation to realization.

### Part I–General Information

- a) Complete EOI document can be download from e-Tender portal of BECIL
- b) <https://becil.euniwizarde.com> and [www.becil.com](http://www.becil.com).
- c) Technical Bid will be submitted concurrently duly digitally signed on the website <https://becil.euniwizarde.com>.
- d) It is mandatory for all the applicants to have Class-III Digital Signature Certificate (in the name of person who will sign the bid document) from any of the licensed certifying Agency.
- e) EOI Processing Fee deposit and Financial Bid sealed independently, shall be placed in a single sealed envelope super scribed with tender reference No and date of opening so as to reach Broadcast Engineering Consultant India Limited 56A/17, Block 'C', Noida-201307 (UP) before scheduled time on prescribed tender opening date. **Hard copy of any other tender document shall not be accepted.**

## 2. EOI NOTICE:

- 2.1 Broadcast Engineering Consultants India Limited (BECIL) invites online/**e-tender** Expression of Interest (EOI) from agencies having proven experience and ability in the area of cyber security advisory/services. The bidders are advised to submit single sealed envelope super scribed “tender reference No and date of opening” containing 2 sealed documents regarding “Payment for EOI Document” and “Financial Bid” sealed separately. **The “Technical Bid” contains Technical document towards eligibility criteria are to be submitted through e-tender and Only “Financial Bid” containing Financial document regarding requirement specified and “EOI Processing Fee” document has to be submitted offline.**
- 2.2 The Payment for EOI Document envelope must be submitted at the below given name and address: Assistant General Manager (IT & Manufacturing), Broadcast Engineering Consultants India Limited.

- 2.3 BECIL Corporate Office C-56/A-17, Sector-62, Noida-201307 (UP)The EOI must be submitted in English or Hindi language only with a font size of 12. All the document including the supporting documents/enclosures etc. must be fully legible. Supporting documents if in a language other than English must be accompanied by a certified English translated document. The English version shall prevail in matters of interpretation. EOI documents which are not legible shall be rejected.
- 2.4 Each bidder shall submit only ONE EOI through our online tendering portal either by herself/himself.
- 2.5 The bidder shall bear all costs associated with the preparation and submission of EOI and BECIL will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the EOI process.
- 2.6 In case the bidder has any doubt about the meaning of anything contained in the EOI document, she/he shall seek clarification within 7 days of issue of EOI. Except for any written clarification by Shri Vinod Kumar (AGM) BECIL via email to vinod.dahiya@becil.com, no written or oral communication, presentation or explanation by any other employee of BECIL shall be taken to bind or fetter BECIL under the contract.
- 2.7 Bidders shall have to submit an amount of INR 1,00,000/- (Rupees One Lac Only) in the form of Demand Draft drawn on any scheduled bank at Noida in favour of " Broadcast Engineering Consultants India Limited" Payable at Noida along with the EOI towards the EOI Processing Fee processing and no other mode of payment is acceptable. The processing fees of EOI document is non-refundable.
- 2.8 The Management of BECIL reserves the right to amend or withdraw any of the terms and conditions mentioned in the EOI Document or reject any or all the bids without giving any notice or assigning any reason. The decision of the Chairman and Managing Director, Broadcast Engineering Consultants India Limited in this regard shall be final and binding on all.

### **3. Submission of EOI**

- 3.1 EOI, complete in all respects, must be submitted over our online tendering portal "<https://becil.euniwizarde.com> "on or before the due date.
- 3.2 BECIL may, at its own discretion, extend the date for submission of EOI. In such a case all rights and obligations of BECIL and the Bidders shall be applicable to the extended time frame
- 3.3 As the EOI can be submitted only up to the defined date and time, there can't be any late bids.
- 3.4 The bidders submitting their "EOI Processing Fee" and "Financial Bid" through courier/by post should also ensure that they are received on the said address by the stipulated date and time. No time extension for couriers/sent by post shall be granted and BECIL will not be responsible for any postal delays/loss/non-receipt thereof.

3.5 The EOI response has to be submitted online over our e-tendering portal <https://becil.euniwizarde.com>. Bidder may submit their bids by hand in BECIL office in Noida in case there is any glitch in online submission.

3.6 At any time prior to the last date for receipt of EOI, BECIL may for any reason, whether at its own initiative or in response to a clarification requested by a prospective bidder, modify the EOI Document by an amendment. The amendment will be notified on BECIL's website <http://www.becil.com> and <https://becil.euniwizarde.com> should be taken into consideration by the prospective bidders while preparing their EOI.

3.7 In order to give prospective bidders reasonable time to take the amendment into account in preparing their EOI, BECIL may at its discretion, extend the last date for the submission of EOI. No EOI may be modified subsequent to the last date for receipt of EOI.

3.8 The EOI shall be ignored, if complete information is not given there-in, or if the particulars and data (if any) asked for are not filled in

#### **4. Opening of EOI**

4.1 BECIL shall convene an EOI opening session on as per schedule. One representative from the bidders may participate. Authorization will be required for attending bid opening.

#### **5. Objective**

Being Central PSU of engineering consultancy, BECIL intends to start the business in the field of cyber security advisory/services and solutions. We are looking for empanelment of agencies who have worked in the area of cyber security advisory/services and solutions with considerable experience.

#### **6. Scope of Work**

Scope of work for this EOI would broadly include the following fields:

- ISMS/ITSM, advisory implementation certifications services
- Cyber program management and bid advisory
- IT risk assessment/Vulnerability assessment/Penetration testing
- Cyber/Information security advisory and audit
- Cyber capacity building/training/content creation
- Advisory for security operations centre (SOC)/managed operations of SOC
- Data protection and privacy advisory, implementation and certification, PIMS
- Business continuity management and resilience advisory

- Cyber security strategy, governance, maturity assessment advisory and implementation services
- IT advisory and consulting services
- Product security testing advisory/implementation services
- Enterprise security architecture advisory
- Cyber third-party audits
- Cyber security advisory for safe city/smart city
- IT Security solution advisory and implementation support (ITGRC)
- Advisory for cyber CRIME capacity of law enforcement organisations
- Other cyber advisory: emerging technology such as IOT, AI, RPA etc.
- Cyber advisory and implementation of identity access management, DLP, PKI solutions
- Cloud security advisory and implementation
- Digital security advisory and audits

## 7. Qualification/Eligibility Criteria for Bidders

### Technical Criteria (TQ)

S.No.	Eligibility Criteria	Supporting Documents for supporting the eligibility criteria
1	Bidder should be an auditing firm/consulting firm registered in India under the Companies Act 1956 or a partnership registered under the India Partnership Act 1932 or Limited Liability Partnership Firm registered under the Limited Liability Partnership Act 2008. And Should have existed for more than 5 years	Copy of the Registration with taxation Department /Certificate of incorporation should be submitted.
2	Bidder should have an office in Delhi/NCR.	Relevant document stating the existence of the office space/ Undertaking for the same.

3	<p>Bidder should, in last 5 years, have executed cumulative projects in the field of cyber security audit/advisory/services and solutions of value more than INR 30 Crore</p> <p>WITH at-least 1 (or more) project of MINIMUM INR 10 Crore</p> <p>Or</p> <p>WITH at-least 2 (or more) projects of MINIMUM INR 5 Crore</p>	<p>Copy of work order/agreement.</p>
4	<p>Bidder should have average annual turnover of INR 30 Crore in the field of cyber security audit/advisory/services and solutions for last five (5) financial years (2014-2015, 2015-2016, 2016-17, 2017-18, and 2018-19).</p>	<p>Copy of P&amp;L and balance sheet for past 5 years and</p> <p>CA certificate for the same, mentioning Average Turnover for cyber security advisory/services and solutions.</p>
5	<p>Bidder should own &amp; operate at-least 1 managed security services centre in India along with 1 Cyber incident /forensics lab in India.</p> <p>Bidder should further have at-least 2 such centres each globally.</p>	<p>Relevant document stating the existence of the same.</p> <p>At least 1 managed security services centre in India should be ISO 27001:2013 certified.</p>
6	<p>Bidder should have at least 100 certified security professionals on its payroll.</p> <p>The certified professionals may possess one of the following certifications:</p> <ul style="list-style-type: none"> <li>• Certified Ethical Hacker (CEH)/Certified security analyst (CSA)</li> <li>• ISO 27001 Certified Lead Auditor/Lead Implementor</li> <li>• CISM/CISA/CISSP</li> </ul> <p>Further firm should have at least 10 project management professionals (PMP/Prince2) on its payroll.</p>	<p>Undertaking could be provided stating the required, on company's letter head and is to be notarized.</p>
7	<p>PAN, GST, PF and ESI Registration needed.</p>	<p>Copy of Valid PAN, GST, PF and ESI Registration Certificates.</p>

8	In the event of tenderer submitting any false credentials, the Tenderer shall be black listed for 5 (five) years.	An affidavit in this regard has to be submitted on a stamp paper of Rs 100/-
9	The bidder should not have abandoned any of their contracts for government or any other public sector undertakings during the last five years anywhere in the country.	An affidavit in this regard has to be submitted on a stamp paper of Rs 100/-
10	The Tenderer should submit an undertaking (on non-Judicial stamp paper of Rs. 100/-, duly notarized) that it has neither been boycotted or blacklisted by any Government Institution/PSU for supplies desired/intended in this EOI.	An affidavit in this regard has to be submitted on a stamp paper of Rs 100/- duly notarized.
11	Bidder should have valid ISO 9001:2015 certificate.	Copy of relevant valid document.
12	Bidder must have a valid empanelment with Indian Computer Emergency Response Team (CERT-In) under MeitY, GOI for Information Security Auditing.	Copy of relevant valid document

#### QCBS

#	Eligibility Criteria	Max Marks
1	The bidder has prior experience in in the field of cyber security advisory/services and solutions Projects in India Experience of >=5 years: 10 Points	10
2	The bidder has implemented or deployed in the field of cyber security advisory/services and solutions Projects across India in last 5 years with Cumulative Project Value of more than INR 30 Crore, with value of at-least 2 (more) projects of minimum INR 5 Crore: 5 Points with value of at-least 1 (more) projects of minimum INR 10 Crore :10 Points	10
3	The bidder must have valid Certificates for ISO 27001 & ISO 9001: 10 Points ISO 27001: 5 Points	10
4	The average annual turnover of the Bidder in the last 5 financial years (2014-2015, 2015-16, 2016-2017 & 2017-	20



	2018, 2018-2019) in the field of cyber security advisory/services and solutions. >= 30 Crore & up to 40 Crore: 10 Points >= 40 Crore & up to 50 Crore: 15 Points 50 Crore and above: 20 Points	
5	The Bidder should have experienced Security/ and project Professional Man Power capable of executing cyber/information security/audit advisory projects >= 100 & up to 150: 10 Points >= 150 & up to 200: 15 Points 200 and above: 20 points	20
6	Technical Presentation	30
Total		100

**\*Bidders who qualified Technical criteria would be eligible for Technical presentation.**

**\*After Technical Presentations, Bidders with more than 60 marks would be eligible for the opening of Financial Bid.**

#### Financial Bid Criteria (FQ)

S. No	Resources with Experience	Qualification	Man-Month Rate (INR)
1	Consultant (12 years and above)	B.E/B.Tech/MCA/CA Or equivalent Or MBA certification	
2	Consultant (8 years+ and < 12 years)		
3	Consultant (4 years+ and < 8 years)		
4	Consultant (2+ years and < 4 years)		
5	Consultant (0- 2 years)		
6	Sr Program Manager (>=12 years and above)		
7	Program Manager (>=10 years)		

#### 8. Bidder code of conduct and business ethics

BECIL is committed to its 'values & beliefs' and business practices to ensure that companies and Bidders, who supply goods, materials or services, will also comply with these principles.

8.1 **Bribery and corruption:** Bidder are strictly prohibited from directly or indirectly (through intermediates or subcontractors) offering any bribe or undue gratification in any form to any person or entity and / or indulging in any corrupt practice in order to obtain or retain a business or contract.

**8.2 Integrity, indemnity & limitation:** Bidder shall maintain high degree of integrity during the course of its dealings with business/contractual relationship with BECIL. If it is discovered at any stage that any business/ contract was secured by playing fraud or misrepresentation or suspension of material facts, such contract shall be voidable at the sole option of the competent authority of BECIL. For avoidance of doubts, no rights shall accrue to the Bidder in relation to such business/contract and BECIL or any entity thereof shall not have or incur any obligation in respect thereof. The bidder shall indemnify BECIL in respect of any loss or damage suffered by BECIL on account of such fraud, misrepresentation or suspension of material facts.

**8.3 Reporting Misconduct:** Bidders are required to report any misconduct/violations/improper demands from BECIL employees to the Chief Vigilance Officer/Director (O&M)/CMD. All communication in this regard should be directed only to above as per below mentioned email ids;

Chairman and Managing Director: george@becil.com

No Communication shall be encouraged to any other authority / external sources in this regard.

## **9. OTHER TERMS & CONDITIONS:**

9.1. Empanelment shall be valid for 2years however once the work is awarded the validity automatically gets extended till end of contract period.

9.2. Separate PBG will be required from all the bidders before award of any contract specific to the RFP.

9.3. Firm/Organization should have unblemished past record and must not have been declared ineligible for corrupt and fraudulent practices either indefinitely or for a period. (Enclose affidavit as Annexure-I).

9.4. Bid will not be accepted after the date and time fixed for receipt as is set in notification or subsequent extensions if any. Our Online tendering portal shall accept bid only up to designated time.

9.5. Relevant documents in proof should be uploaded wherever required.

9.6. Firm should have GST, Service Tax & Income Tax registrations, PAN, other necessary Registration (furnish proof).

9.7. Firm should submit copies Income returns submitted for Last five years.

9.8. Firm should submit copies GST Certificate from the Authorities.

9.9. BECIL has sole right to accept or reject any bids. If required BECIL may reject all bids received without assigning any reason.

9.10. Firm/Organization on successful selection should execute an MOU with BECIL about the project. In case of dispute in the MOU, decision of CMD, BECIL will be binding on both parties.

9.11. Firm should submit the copies Certificate/Test reports from any Govt. Organization regarding quality of the product.

9.12. The detailed EOI must be submitted online at our online tendering portal.

9.13. Vendors shall take necessary precautions to get registered in e- Procurement platform in a timely manner and submit their proposals before bid submission timelines specified in e-Procurement platform.

9.14. At any time prior to the last date for submission of tenders, BECIL may modify the EOI and such modified EOI will be made available in e-Procurement web site and such modification shall be binding on all concerned. BECIL, at its discretion, may extend the last date for submission of tenders.

9.15. The bid inviting authority may, at its discretion, extend the last date for submission of bid, in which case, all rights and obligations of the tendering authority and the vendors, subjected to the previous last date, will thereafter be subject to such extended last date.

9.16. Any bid received by the bid inviting authority through any means /channel other than e-tendering platform will be rejected.

9.17. The date and time for opening bids will be as per the timelines specified in e-tendering platform. Vendor shall watch the e-tendering site to learn about the addenda and corrigenda issued to this EOI.

9.18. commercial bids with less than 70% cost of average of sum of lumpsum cost, will be disqualified. For calculating the average lumpsum cost, the lumpsum cost quoted by all bidders except of the bidders for which is evaluated, shall be taken. For example, there are bidders namely A, B and C have quoted Rs 100,120 and 50 respectively as lumpsum cost. The average of respective L1 and L2 resource lend shall be  $(100+120)/2 = 110$ . Then the average of quoted cost for all bidders for particular resource lend is 110. The cost quoted by C (Rs 50) which is less than 70% of the average cost of Rs 110. Thus, the commercial bid of C shall be rejected.

**PROPOSAL SUBMISSION COVERING LETTER**

To,  
The Chairman and Managing Director, Broadcast  
Engineering Consultants India Ltd C 56, A/17,  
Sector - 62,  
Noida-201307 (UP)

Dear Sir,

We, the undersigned on behalf of **(name of the agency)**, wish to submit our offer **(title of project)** in accordance with your Request for Proposal **(EOI reference)** dated **(insert Date)**. We are hereby submitting our Proposal, which includes a Technical Proposal and a Financial Proposal sealed under separate envelope.

We are also attaching the Tender FEE for INR 1,00,000/- (Rupee One Lakh only) as a bank draft drawn on **[insert bank name, branch name and DD number, date]** in favor of Broadcast Engineering Consultants India Limited, New Delhi, payable at Delhi as required for the submission of bid.

We are submitting our Proposal in individual capacity. We hereby declare that all the information and statements made in this Proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.

We undertake, if our Proposal is accepted, to start the services with immediate effect or as stipulated in the work order.

We understand you are not bound to accept any Proposal you receive.

**Yours Sincerely,**

**Authorized Signature**

**[In full and initials and attach authorization to represent the company]**

**Name and Title of Signatory Name of Firm Address**

**SELF DECLARATION FOR THE CODE OF INTEGRITY**

**(on Bidder's Letter Head)**

I/We shall maintain a high degree of integrity during the course of my/our dealings business/contractual relationship with BECIL. If it is discovered at any stage that any business/contract was secured by playing fraud or misrepresentation or suspension of material facts, I/We authorize BECIL to term such contract as voidable at the its sole option.

**Place:** \_\_\_\_\_

**Signature of Authorized  
Signatory on behalf of Agency**

**Date:** .....

**Address:** .....

**Mobile:** .....

**Email ID:** .....

**UNDERTAKING & ACCEPTANCE LETTER BY THE BIDDER**

**(On Bidder's Letter Head)**

I/We have carefully gone through the various terms & conditions and Scope of Work listed in the EOI for **“THE EMPANELMENT OF AGENCIES FOR CYBER-SECURITY SERVICES/ADVISORRY AND IMPLEMENTATION OF SECURITY SOLUTIONS”**. I/We agree to all these conditions and offer to provide our services/product for BECIL and submitting this EOI after carefully reading the conditions and understanding the same without any kind of pressure or influence from any source whatsoever. I/We hereby sign this undertaking in token of our acceptance of various conditions listed in the EOI Document.

**Place:** .....

**Signature of Authorized  
Signatory on behalf of Agency**

**Date:** .....

**Address:** .....

**Mobile:** .....

**Email ID:** .....

**Annexure-4**

<b>Request for Proposal “THE EMPANELMENT OF AGENCIES <u>FOR CYBER-SECURITY SERVICES/ADVISORRY AND IMPLEMENTATION OF SECURITY SOLUTIONS”</u></b>		
<b>Reference No: BECIL/IT &amp; Mfg./2020-2021/EOI/CYBER-SEC/01</b> Details of the Bidder (Company)		
	Name of the bidder	
	Address of the Bidder	
	Status of the Company	Public Ltd / Pvt. Ltd / Others
	Details of Incorporation of the Company [Attach copy of Incorporation certificate]	Date:
		Ref. #
	Details of Commencement of Business	Date:
		Ref. #
	Valid VAT registration no. [Attach certificate]	
	Permanent Account Number (PAN) [Attach certificate]	
	Name & Designation of the contact person to whom all references shall be made. (Power of attorney, copy of board resolution to be enclosed)	
1	Telephone No. (with STD Code) Mobile No.	
	E-Mail of the contact person:	
	Fax No. (with STD Code)	
	Manpower details	Technical Others

**Authorized Signatory**

**Bidder**

**FORMAT FOR EXPERIENCE DETAILS**

<b>Orders placed by (Full address of Purchaser)</b>	<b>Order No. and Date</b>	<b>Description and Quantity of ordered</b>	<b>Value of Order</b>	<b>Date of completion of delivery as per contract/actual</b>	<b>Remarks indicating reasons for late delivery if any.</b>

Name of the Firm: .....

Seal & Signature: .....