

# EXPRESSION OF INTEREST (EOI)

## FOR THE EMPANELMENT OF AGENCIES FOR SUPPLY, INSTALLATION, TESTING & COMMISSIONING OF RADIO AND TELEVISION PROJECTS

Reference No. BECIL/Radio & TV Projects/EOI/2021

(Dated: 16.02.2021)



## **Broadcast Engineering Consultants India Ltd.**

(A Govt. of India Enterprises under Ministry of Information & Broadcasting)

(A Mini Ratna Company)

Head Office: 14-B, Ring Road, I.P. Estate, New Delhi -110002

Tel: 011-23378823 Fax: 23379885

Corporate Office: C-56/A17, Sector-62, Noida -201 307

Tel: 0120-4177850 Fax: 120-4177879

Web: [www.becil.com](http://www.becil.com)



## BROADCAST ENGINEERING CONSULTANTS INDIA LIMITED

(A Govt. of India Enterprises – A Mini Ratna Company)

An ISO 9001:2008 Certified Company

Head Office: 14-B, Ring Road, I.P. Estate, New Delhi -110002, Tel.: 011-23378823 Fax: 23379885

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### EOI No. BECIL/Radio & TV Projects/EOI/2021

S. No.	Description	Details
1.	EOI No.	BECIL/ Radio & TV Projects/EOI/2021
2.	Date of issue of EOI	16.02.2021
3.	Date of submission of EOI	02 MARCH 2021
4.	Date of opening of EOI	02 MARCH 2021
5.	Address of :- Purchase of EOI Document/ Submission of EOI / Opening of EOI	<b>Broadcast Engineering Consultants India Limited (BECIL)</b> BECIL Bhawan, C -56, A/17, Sector – 62, <b>Noida</b> – 201307 (Uttar Pradesh) Ph. 0120 – 4177850 Fax. 0120 – 4177879
6.	Website	<a href="http://www.becil.com">www.becil.com</a>
7.	EOI Processing fee	Rs.10000/- (Rupees Ten Thousand Only)Non-refundable ALONG WITH APPLICATION
8.	Empanelment fee if qualified	Rs.50000/- (Rupees Fifty Thousand Only)Non-refundable

Ravindra Jagtap  
General Manager

**Broadcast Engineering Consultants India Limited (BECIL)**

BEIL Bhawan, C – 56, A/17, Sector – 62, Noida – 201307 (Uttar Pradesh)

**0120-4177871**

## **Instruction to BIDDER (for e-tendering) Registration on e-tendering portal of BECIL**

1. To participate in the E-Bid process, it is mandatory for bidders to register with 'E-Wizard' and to have valid user ID & Password.
2. Prospective bidders are advised to obtain Digital Signature (**Level 3 with Signing + Encryption**) and register themselves at <https://becil.euniwizarde.com> well in advance. Please note that BECIL will in no way responsible if a bidder fails to apply due to non-possession of Digital Signature & non registration.
3. As a part of pre-bid if there are changes in submission format, then all the proposals submitted till that time will be null and void. The bidder has to resubmit the proposals again. BECIL will not take any responsibility for any lapse whatsoever on account of this issue.
4. Compliance to registration requirements and payment regarding the same etc. and timely uploading of the proposals will be responsibility of the bidder.
5. To participate in the e-Bid submission, it is mandatory for the bidder to have a user ID & Password. For this purpose, bidder has to register itself with BECIL through E-Wizard Website given below. Please also note that the bidder has to obtain digital signature token for applying for the e-Bid. In this connection, bidder may also obtain the same from E-Wizard.)

### **6. Steps for Registration:**

- a. Go to website <https://becil.euniwizarde.com>
- b. Click the link “**Bidder Enrollment**”
- c. Enter the details about the E-tendering as per format
- d. Click „**Register**”
- e. E-tender will get confirmation with **Login ID and Password**
- d. The Annual registration charges for vendor/supplier are Rs. 2,000/- +18%(GST) per annum(Through e- payment gateway).

### **7. Steps for application for Digital Signature from E-Wizard:**

- a. Download the Application Form from the website <https://becil.euniwizarde.com> Follow the instructions as provided therein. In case of any assistance, you may contact E-Wizard officers whose address is given in the RFP document. Proposal is to be submitted through online mode on website <https://becil.euniwizarde.com> in the prescribed form.

### **8. Contact Details in case of any query regarding e-tendering process**

- (Participation):- a. Mr. Akshay: +91-935503023
- b. Helpdesk (10:00AM to 6:00PM): 011-49606060



## 1. About BECIL:-

**Broadcast Engineering Consultants India Limited (BECIL)** an ISO 9001:2015 certified, a Mini Ratna public sector enterprise of Government of India under Ministry of Information & Broadcasting, was established on 24th March, 1995 for providing consultancy services of International Standards for Broadcasting in transmission and production technology including turnkey solutions in the specialized fields of Terrestrial & Satellite Broadcasting, Cable and various IT related fields, including acoustics & Audio-Video systems & CCTV.

BECIL is the professional platform which caters to all aspects of projects related to TV, Radio, Communication and CCTV from concept to completion and from regulatory to realization.

## 2. EOI Notice :-

2.1 Broadcast Engineering Consultants India Limited (BECIL) invites Expression of Interest (EOI) from Original Equipment Manufacturers and System Integrators of repute, resourceful and registered/licensed firms/agencies having proven experience and ability in the areas **for empanelment with BECIL** for providing/supply of **EQUIPMENT AND / OR COMPLETE SUPPLY, INSTALLATION, TESTING AND COMMISSIONING OF RADIO AND TELEVISION PROJECTS INCLUDING INTEGRATION** through e-tendering only.

2.2 The bidders are advised to submit the bids online as well as submit a hardcopy to address as per clause.

2.3 The EOI must be submitted at the below given name and address:

**General Manager (Projects)  
Broadcast Engineering Consultants India Limited  
BECIL Corporate Office  
C-56/A-17, Sector-62  
Noida-201307 (UP)**

2.4 The EOI must be submitted in English or Hindi language only with a Font size of 12. All the documents including the supporting documents/enclosures etc. must be fully legible. Supporting documents if in a language other than English must be accompanied by a certified English translated document. The English version shall prevail in matters of interpretation. **EOI Documents which are not legible shall be rejected.**

2.5 Each bidder shall submit only ONEEOI either by herself/himself or as a partner in a joint venture or as a member of consortium. If a bidder or any of the partners in a joint venture or any one of the members of consortium participate in more than one EOI, the EOIs are liable to be rejected. **The representative of OEM will require a specific authorization to submit the EOI.**

2.6 The bidder shall bear all costs associated with the preparation and submission of EOI and BECIL will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the EOI process.

2.7 In case the bidder has any doubt about the meaning of anything contained in the EOI document, she/he shall seek clarification within 7 days of issue of EOI. Except for any written clarification by **Shri Ravindra Jagtap, General Manager (Projects), BECIL**, no written or oral communication, presentation or explanation by any other employee of BECIL shall be taken to bind or fetter BECIL under the contract.

2.8 Bidders shall have to submit an amount of **Rs. 10,000/- (Rupees Ten Thousand Only) in the form of Demand Draft** drawn on any scheduled bank at Noida in favour of "**Broadcast Engineering Consultants India Limited**" Payable at Noida along with the EOI towards the **cost of EOI Document** and **no other mode of payment is acceptable**. EOI Document is also available at BECIL Office: **C-56/A17, Sector-62, Noida-201307**. The cost of EOI document is non-refundable .

2.9 The Management of BECIL reserves the right to amend or withdraw any of the terms and conditions mentioned in the EOI Document or reject any or all the bids without giving any notice or assigning any reason. The decision of the Chairman and Managing Director, Broadcast Engineering Consultants India Limited in this regard shall be final and binding on all.

2.10 BECIL does not guarantee any business. However, all shortlisted agencies will have to sign a non-disclosure agreement and MOU with BECIL before empanelment.

2.11 In case of entering into any contract, separate agreement shall have to be signed by the empanelled agency. All payments in the business shall be back to back basis only. EMD as applicable shall be payable by the agency entering into agreement as per the terms of the contract. This is over and above the registration fee.

2.12 BECIL will share the bill of material with all the empanelled agencies for the requirements wherever arises and the agency quoting the best prices shall be entered into contract for the business. However, BECIL may at its own discretion choose to award work to any empanelled agency at the best quoted price. BECIL may also negotiate with Bidders of its choice for assigning any work/supply at its discretion.

2.13 Bidder who have already submitted their EOI bid need not submit again. In case of any clarification, BECIL will approach them.

### **3.0 Submission of EOI**

3.1 EOI, complete in all respects, must be submitted online mode on or before the due date and time i.e. **02.03.2021 at 02:00 PM IST**).

3.2 BECIL may, at its own discretion, extend the date for submission of EOI. In such a case all rights and obligations of BECIL and the Bidders shall be applicable to the extended time frame.

3.3 As the EOI can be submitted only up to the defined date and time, there can't be any late bids. BECIL will not be responsible for any delay in obtaining the terms and conditions of the tender.

3.4 At any time prior to the last date for receipt of EOI, BECIL may for any reason, whether at its own initiative or in response to a clarification requested by a prospective bidder, modify the EOI Document by an amendment. The amendment will be notified on BECIL's website <http://www.becil.com> and should be taken into consideration by the prospective bidders while preparing their EOI.

3.5 In order to give prospective bidders reasonable time to take the amendment into account in preparing their EOI, BECIL may at its discretion, extend the last date for the submission of EOI. No EOI may be modified subsequent to the last date for receipt of EOI.

3.6 The bidders will bear all costs associated with the preparation and submission of their bids. BECIL will, in no case, be responsible or liable for those costs, regardless of the outcome of the tendering process.

3.7 The EOI shall be ignored, if complete information is not given there-in, or if the particulars and data (if any) asked for are not filled in properly.

3.8 Bidder can submit any document it feels is connected to the broadcasting for empanelment and get itself empanelled even for niche/sole available products also.

#### **4.0 Opening of EOI**

- a. BECIL shall convey about opening of EOI on website only. EOI opening session on receiving the application.
- b. Bidders who wish to attend opening of EOI may visit BECIL for the same.

#### **5.0 Broad Scope of Work**

The scope of work envisaged for the potential projects is broadly categorized as given below:

##### **1) . Transmitters(Related to Radio/TV):**

- i) Supply of Transmitters.
- ii) Supply of allied equipment of transmitter.
- iii) Installation and Commissioning of Transmitters and allied equipment.

##### **2) Towers:**

- i) Tower structure and foundation design
- ii) Tower Manufacturing /Fabrication and supply
- iii) Tower foundation casting
- iv) Erection of Tower.

##### **3) RF Equipment:**

- i) Supply of RF feeder cables/rigid lines and accessories
- ii) Supply of Combiners/patch panels
- iii) Supply of antenna
- iv) Antenna /Combiner / patch panel Installation
- v) Cable tray Fabrication/ Installations/hauling of feeder cable(s)

##### **4) Earth Station & DSNG:**

- i) Radio equipment for earth station, links and DSNG supply
- ii) Antenna supply
- iv) Equipment installation and system integration

##### **5) Studio for Radio:**

- i) Planning/ Designing of studios (Whole or part).
- ii) Acoustics including supply and installation of acoustic material
- iii) Studio-Transmitter links
- iv) Supply of studio/control room equipment
- v) Installation of studio/control room equipment/racks
- vi) Graphics and other software

##### **6) Studio for Television:**

- i) Planning/ Designing of studios (Whole or part).
- ii) Acoustics including supply and installation of acoustic material
- iii) Studio-Transmitter links
- iv) Supply of studio/control room equipment
- v) Installation of studio/control room equipment/racks

vi) Graphics and other software.

**7) Ancillary works :**

- i) DG sets/UPS/Power Supply/Batteries other electrical equipment supply and installation.
- ii) Earthing (including supply and installation)

**6.0 Qualification / Eligibility Criteria for the Bidders**

Following are the Qualification / Eligibility Criteria to participate in the EOI (**Bidder is required to fulfil all the condition of Qualification/ Eligibility Criteria and in case any of condition is not met, EOI will be rejected**)

**6.0.1 If bidder is a Company:**

- (i) Should be registered under Indian Companies Act or similar Act of their respective country (Copy of registration to be submitted).
- (ii) Must be in existence for the last 5 (five) years (copy of registration to be submitted).
- (iii) Must submit a solvency certificate from the favour of BECIL specific only from the bank for INR 10 lakh (Ten Lakhs).
- (iv) Must have relevant experience in the field category/subcategory in which it is interested to get empanelled for at least 3 years (Three Years) (must submit PO/WO as a proof as well as other documents to substantiate their claim of work undertaken in the required category/subcategory).
- (v) Must have Submit Undertaking as per the ANNEXURE-III
- (vi) Must have a turnover certificate of INR 1 Crore (One Crore) in each of the last three financial years (financial statements and **statutory auditors certificate must be submitted**).
- (vii) Must have a GST registration (copy to be submitted).
- (viii) Must have a local representative registered as per the existing provision of government of India.(In case of foreign bidders)
- (ix) Must have a positive net-worth (copy of certificate from the statutory auditor).
- (x) Must have latest ISO certificate.

**6.0.2 If bidder is a Proprietorship firm/agency etc.:**

- (i) Must submit documents of registration of the firm/agency.
- (ii) Must be in existence for the last 5 (five) years (copy of proof to be submitted).
- (iii) Must submit a solvency certificate from the bank/statutory auditor for INR 1 lakh (One Lakh).
- (iv) Must have relevant experience in the field category/subcategory in which it is interested to get empanelled for at least 3 years (must submit PO/WO as a proof as well as other documents to substantiate their claim of work undertaken in the required category/subcategory).
- (v) Must have Submit Undertaking as per the ANNEXURE-III

- (vi) Must have a turnover certificate of INR 10 lakhs (Ten Lakhs) in each of the last three financial years (statutory auditor certificate to be submitted along with financial statements).
- (vii) Must have a GST registration (copy to be submitted).
- (viii) Must have a positive net-worth (copy of certificate from the statutory auditor).
- (ix) Must have latest ISO certificate.

**6.0.3 For start-up & MSME registered companies relaxation in eligibility etc. as per government guideline/notification are be considered.**

**NOTE: BIDDER HAVING ISO CERTIFICATION VALID FOR THE YEAR SHALL GET WEIGHTAGE AMONG OTHERS WHICH DOING BUSINESS.**

**6.0.3.1 Atmanirbhar Bharat initiative will be given preferences as per Government Rules.**

- 6.0.4 Bidder must comply with the code of integrity as specified in the tender document (**Self declaration on letter head**).
- 6.0.5 Undertaking (on Non Judicial stamp paper of Rs.100/- (One Hundred), duly Notarized) that the Bidder has **neither been boycotted nor blacklisted by any of its clients and there is no litigation pending against it with any of the clients in the past three years as per format enclosed.**
- 6.0.6 The Bidder must provide a list of clients/customers with contact details such as postal address, Landline phone no. & cell phone no. and e-mail id where services has been provided in the last THREE years in the format given at **ANNEXURE-I**. Undertaking as per the **ANNEXURE-II** must Also be submitted along with the EOI.
- 6.0.7 The Bidder should **provide proof of registration** for:
  - a) Company Registration Certificate
  - b) TIN/VAT No./GST No.
  - c) Registration under Contract Labour (Regulation & Abolition) Act, 1970
- 6.0.8 Start-up companies which are duly registered with Ministry of Commerce are encouraged to apply for empanelment. Relaxation shall be provided as applicable by the government of India. MSME/GEM registered agencies may also apply and benefits as per the government of India guidelines shall be applicable to them.
- 6.0.9 In case any of the document furnished or undertaking given by the Bidders turns out to be false, the EOI document shell be rejected and all fee etc. shell remain confiscated by BECIL. Suitable action as per the rules/lows of company and low of the country shell be involved against the Bidder.

**GENERAL TERMS AND CONDITIONS:-**

7.1 On written communication from BECIL for having qualified for empanelment for company, the successful bidder will have to deposit a **non-refundable fee for an amount of Rs.50,000/- (Rupees Fifty Thousand only)** in the form of **Demand Draft ONLY** within **15 (Fifteen) days** of such communication, failing which the offer will be treated as withdrawn. On receipt of the fee, BECIL will issue a formal letter of empanelment.

7.2 The validity of empanelment initially will be for a period of **2(Two) years** and thereafter depending upon the performance will be extendable for **1 (one) more year** but up to a maximum of **3 (three) years** at the sole discretion of BECIL. No fee will be charged for the



extended period of one year.

7.3 The agencies will be called for submitting their response to the RFPs and the selected agency will have to sign the contract/agreement with BECIL pertaining to the particular tender before award of PO.

## **8.0 Supplier code of conduct and business ethics**

BECIL is committed to its 'values & beliefs' and business practices to ensure that companies and suppliers, who supply goods, materials or services, will also comply with these principles.

### **a. Bribery and corruption:**

Suppliers are strictly prohibited from directly or indirectly (through intermediates or subcontractors) offering any bribe or undue gratification in any form to any person or entity and / or indulging in any corrupt practice in order to obtain or retain a business or contract.

### **b. Integrity, indemnity & limitation:**

Suppliers shall maintain high degree of integrity during the course of its dealings with business/contractual relationship with BECIL. If it is discovered at any stage that any business/contract was secured by playing fraud or misrepresentation or suspension of material facts, such contract shall be voidable at the sole option of the competent authority of BECIL. For avoidance of doubts, no rights shall accrue to the supplier in relation to such business/contract and BECIL or any entity thereof shall not have or incur any obligation in respect thereof. The supplier shall

Indemnify BECIL in respect of any loss or damage suffered by BECIL on account of such fraud, misrepresentation or suspension of material facts.

### **c. Reporting Misconduct:**

Suppliers are required to report any misconduct/violations/improper demands from BECIL employees to the Chief Vigilance Officer/Director (O&M)/CMD. All communication in this regard should be directed only to above as per below mentioned email ids;

Chairman and Managing Director : [george@becil.com](mailto:george@becil.com)

No Communication shall be encouraged to any other authority / external sources in this regards.



**SELF DECLARATION FOR THE CODE OF INTEGRITY**

**(To be included in the EOI)**

I/We shall maintain a high degree of integrity during the course of my/our dealings business/contractual relationship with BECIL. If it is discovered at any stage that any business/contract was secured by playing fraud or misrepresentation or suspension of material facts, I/We authorize BECIL to term such contract as voidable at the its sole option and take suitable action as deemed fit.

**Place:** \_\_\_\_\_

\_\_\_\_\_  
**Signature of Authorized Signatory  
on behalf of Agency**

**Date:** \_\_\_\_\_

**Address:** \_\_\_\_\_  
\_\_\_\_\_

**Mob:** \_\_\_\_\_

**Email ID:** \_\_\_\_\_



**ANNEXURE- I**

**LIST OF CLIENTS (Last 3 Years)**

S. No.	Name of Client	Period of Contract	Value of contract (in INR)	Name/Designation of Contact person	Telephone/Mobile number

Signature: .....

Name & Designation of the Authorized Signatory: .....

Seal of the Organization: .....

Date: .....

Place: .....

**ANNEXURE- II**

**UNDERTAKING & ACCEPTANCE LETTER BY THE BIDDER**

**(To be included in the EOI)**

I/We have carefully gone through the various terms and conditions listed in the EOI Document for providing broadcasting Services/Supplies at BECIL as an empanelled agency. I/We agree to all these conditions and offer to provide broadcasting Services/Supplies at BECIL and submitting this EOI after carefully reading the conditions and understanding the same without any kind of pressure or influence from any source whatsoever. I/We hereby sign this undertaking in token of our acceptance of various conditions listed in the EOI document.

Place: \_\_\_\_\_

\_\_\_\_\_  
**Signature of Authorized Signatory  
on behalf of Agency**

Date: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Mob: \_\_\_\_\_

Email ID: \_\_\_\_\_

**ANNEXURE- III**

**UNDERTAKING BY THE AGENCY**

I/We have carefully gone through the various terms and condition listed in the EOI Document for providing broadcasting Services/ Supplies at BECIL as an empanelled agency. I/We clearly declares that we are applying under Category..... . I/We are attaching relevant documents as our past experience under the category mentioned above.

Place: \_\_\_\_\_

\_\_\_\_\_  
Signature of Authorized Signatory  
on behalf of Agency

Date: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Mob: \_\_\_\_\_

Email ID: \_\_\_\_\_



**On 100 Rs. Stamp**

**Undertaking for not black listing.**

We, M/S \_\_\_\_\_ hereby under take that,

1. In case the documents submitted by me/us is found to be forged/false at any stage, I/we may be debarred from BECIL for taking participation in all future BECIL works and any other suitable action may be taken against our company/firm as deemed fit by BECIL.

2. I/We state the firm or its partners or its Directors have not been listed or any case is pending or any complaint regarding irregularities is pending against them, in India or abroad by any global international body like world Bank/ International Monetary fund/ world health origination etc or any Indian state/central Government Departments or Public sector undertaking of India.

Place: \_\_\_\_\_.

Signature of Authorized signatory

Date: \_\_\_\_\_

on behalf of Agency.

Address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Mobile- \_\_\_\_\_

Email ID- \_\_\_\_\_

**BRIEF DETAILS**

**Agency Information (dully filled by Agency)**

1.	Name of Agency	
2.	Full Address of Agency	
3.	Year of establishment	
4.	Status of the firm ( Company/Firm/Proprietary)	
5.	Whether registered with the register of Companies / register of firms. If so, mention number and date.	Registration no:- Date:
6.	Whether an assesses of income tax. IF so, mention permanent account number.  Furnish copies of income tax clearance certificate.	PAN No:
7.	Annual turnover of the company in last three financial year i.e. FY 2017-2018,2018-2019,2019-2020  Furnish copies of audited balance sheet	<b>Turn Over</b> FY-2017-18:- FY-2018-19:- FY-2019-20:-
8.	Status and details of disputes/litigation/Arbitration, If any.	
9.	Name, Designation and address of the officer to whom all references shall be made regarding this EOI	Name: Designation: Address: Mobile:
10.	Contact details of Authorized signatory in reference to this EOI	Name: Designation: Address: Mobile

### CHECK LIST

Please ensure that following documents have been enclosed along with the RFP response

Sr. No.	Description	Compliance / Confirmation by the Agency(Please Tick) $\checkmark$ Yes / No Please indicate Page No. of the bid document
1	Brief Details letter	
2	Company registration copy	
3	Experience copy(5 years)	
4	Solvency certificate (10 lakh)	
5	Categories relevant work experience (3 years) attached PO/WO/Experience Certificates	
6	Turnover certificate (1 crore) by CA	
7	GST registration copy/TIN/VAT	
8	Local/foreign bidders	
9	Positive net-worth	
10	Self-declaration for the code of integrity	
11	ISO certificate	
12	Client/customer list	
13	MSME/GEM registration (start-up agencies only)	
14	Self-certified copies of PAN, GSTIN etc.	
15	Non judicial stamp paper of Rs. 100/-(Not blacklisting)	
16	Undertaking & Acceptance by bidder, acceptance of various conditions listed in the EOI document	
17	Undertaking as per the ANNEXURE-III	
18	EOI fee (10000 only) in DD Form.	
19	Any other documents bidder would like to attach	

**Date:** ..... **Signature:** .....

**Place:** .....

**Name & Designation of the Authorized Signatory:** .....

**Seal of the Organization:** .....