

EXPRESSION OF INTEREST (EOI)

FOR

THE EMPANELMENT OF STARTUP COMPANIES IN BECIL

under

ATMANIRBHAR BHARAT & MAKE IN INDIA INITIATIVE

Reference No. BECIL/Empanelment of Startup /EOI/2021

(Dated: 05/08/2021)



Broadcast Engineering Consultants India Limited

(A Govt. of India Enterprises under Ministry of Information & Broadcasting)

(A Mini Ratna Company)

Head Office: 14-B, Ring Road, I.P. Estate, New Delhi -110 002

Tel: 011-23378823 Fax: 23379885

Corporate Office: C-56/A17, Sector-62, Noida -201 307

Tel: 0120-4177850 Fax: 120-4177879

Website: www.becil.com



BROADCAST ENGINEERING CONSULTANTS INDIA LIMITED

(A Govt. of India Enterprises – A Mini Ratna Company)

An ISO 9001:2008 Certified Company

Head Office: 14-B, Ring Road, I.P. Estate, New Delhi -110002, Tel.: 011-23378823 Fax: 23379885

Corporate Office: C-56/A17, Sector-62, Noida -201307, Tel.: 0120-4177850 Fax: 120-4177879

EOI No. BECIL/Empanelment of Startup /EOI/2021

S. No.	Description	Details
1.	EOI No.	BECIL/Empanelment of Startup /EOI/2021
2.	Date of issue of EOI	05.08.2021
3.	Date of submission of EOI	20.08.2021 at 2.00 PM
4.	Date of opening of EOI	20.08.2021 at 2.30 PM
5.	Address of :- Purchase of EOI Document/ Submission of EOI / Opening of EOI	Broadcast Engineering Consultants India Limited (BECIL) BECIL Bhawan, C -56, A/17, Sector – 62, Noida – 201307 (Uttar Pradesh) Ph. 0120 – 4177850 Fax. 0120 – 4177879
6.	Website	www.becil.com
7.	EOI Processing fee	Rs.10000/- (Rupees Ten Thousand Only) Non-refundable along with application
8.	Empanelment fee if qualified	Rs. 50000/- (Rupees Fifty Thousand Only) Non-refundable

Ravindra Jagtap

General Manager

Broadcast Engineering Consultants India Limited (BECIL)

BECIL Bhawan, C – 56, A/17, Sector – 62, Noida – 201307 (Uttar Pradesh)

Phone: 0120-4177850



**Instruction to BIDDER (for e-tendering)
Registration on e-tendering portal of BECIL**

1. To participate in the E-Bid process, it is mandatory for bidders to register with 'E-Wizard' and to have valid user ID & Password.
2. Prospective bidders are advised to obtain Digital Signature (Level 3 with Signing + Encryption) and register themselves at <https://becil.euniwizarde.com> well in advance. Please note that BECIL will in no way responsible if a bidder fails to apply due to non-possession of Digital Signature & non registration.
3. As a part of pre-bid if there are changes in submission format, then all the proposals submitted till that time will be null and void. The bidder has to resubmit the proposals again. BECIL will not take any responsibility for any lapse whatsoever on account of this issue.
4. Compliance to registration requirements and payment regarding the same etc. and timely uploading of the proposals will be responsibility of the bidder.
5. To participate in the e-Bid submission, it is mandatory for the bidder to have a user ID & Password. For this purpose, bidder has to register itself with BECIL through E-Wizard Website given below. Please also note that the bidder has to obtain digital signature token for applying for the e-Bid. In this connection, bidder may also obtain the same from E-Wizard.)
6. Steps for Registration:
 - a) Go to website <https://becil.euniwizarde.com>
 - b) Click the link "Bidder Enrollment".
 - c) Enter the details about the Bidder as per format.
 - d) Click "Register".
 - e) Bidder will get confirmation with Login ID and Password.
 - f) The Annual registration charges for vendor/supplier are Rs. 2,000/-+ 18% (GST) per annum (Through e- payment gateway).
7. Steps for application for Digital Signature from E-Wizard:

Download the Application Form from the website <https://becil.euniwizarde.com> Follow the instructions as provided therein. In case of any assistance, you may contact E-Wizard officers whose address is given in the RFP document. Proposal is to be submitted through online mode on website <https://becil.euniwizarde.com> in the prescribed form.
8. Contact Details in case of any query regarding e-tendering process (Participation):-
 - a) Mr. Akshay: +91-9355030623
 - b) Helpdesk (10:00AM to 6:00PM): 011-49606060

PROFILE OF BUSINESS AND SCOPE OF WORK

1. BECIL – AN INTRODUCTION

Broadcast Engineering Consultants India Limited (BECIL) an ISO 9001:2015, ISO 27001:2013 and ISO/IEC 20000:2012 certified, Mini Ratna, Central Public Sector Enterprise of Government of India was established on 24th March 1995. BECIL provides project consultancy services and turnkey solutions encompassing the entire gamut of radio and television broadcast engineering viz; content production facilities, terrestrial transmission facilities, satellite and cable broadcasting facilities in India and abroad. It also provides associated services like building design and construction related to broadcasting, human resource related activities like training and providing man power. BECIL also undertakes supply of specialized communication, monitoring, security and surveillance systems to defence, police and para- military departments. BECIL has its head office in Delhi and corporate office in Noida. The regional office is in Bangalore.

Over the years, BECIL has consciously groomed and developed a team of in-house, versatile and dedicated engineers and also cultivated and harnessing a vast reservoir of professionals drawn from various fields of broadcasting industry which includes public and private broadcasters, defence and cable industry. Through this network of resourceful technical professionals, BECIL has established its PAN India presence to serve the needs of the industry.

BECIL has a vast reservoir of experts and integrates the expertise of All India Radio (AIR) and Doordarshan (DD), the national broadcaster of India, creating one of the largest Radio Networks catering to nearly a billion people and the world's largest Terrestrial Television Network supplemented by Analogue and Digital satellite Broadcasting services reaching out to millions of TV homes in India and abroad.

BECIL works as consultancy agency, system integrator as well as a turnkey solution provider in the fields of Broadcast Engineering and Information & Communication Technology.

BECIL is the professional platform which caters to all aspects of projects related to TV, Radio, Communication and CCTV from concept to completion and from regulatory to realization.

2. EOI Notice:

- 2.1 Broadcast Engineering Consultants India Limited (BECIL) invites Expression of Interest (EOI) from Startups for empanelment to promote the development of new ideas /concepts, manufacturing, sales, funding support in collaboration with PSU banks during association with BECIL till sustainable in market etc.
- 2.2 The Startups are advised to submit the bids online as well as submit a hardcopy to address as per clause.
- 2.3 The EOI must be submitted at the below given name and address:

Ravindra Jagtap
General Manager
Broadcast Engineering Consultants India Limited
BECIL Corporate Office
C-56/A-17, Sector-62
Noida-201307 (UP)

- 2.4 The EOI must be submitted in English or Hindi language only with a Font size of 12. All the documents including the supporting documents/enclosures etc. must be fully legible. Supporting documents if in a language other than English must be accompanied by a certified English translated document. The English version shall prevail in matters of interpretation. EOI Documents which are not legible shall be rejected.
- 2.5 Only ONE EOI is acceptable. Company submitting multiple EOIs will be rejected. **Consortium/JV/JC/Sub-Contracting** is not allowed.
- 2.6 The Startup shall bear all costs associated with the preparation and submission of EOI and BECIL will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the EOI process.
- 2.7 In case the bidder has any doubt about the meaning of anything contained in the EOI document, she/he shall seek clarification within 5 days of issue of EOI. Except for any written clarification by **Shri Ravindra Jagtap, General Manager**, BECIL, no written or oral communication, presentation or explanation by any other employee of BECIL shall be taken to bind or fetter BECIL under the contract.
- 2.8 Bidders shall have to submit an amount of **Rs. 10000/- (Rupees Ten Thousand Only)** in the form of **Demand Draft drawn on any scheduled bank at Noida in favour of " Broadcast Engineering Consultants India Limited" Payable at Noida** along with the EOI towards the cost of EOI Document and no other mode of payment is acceptable. EOI Document is also available at BECIL Office: C-56/A17, Sector-62, Noida-201307. The cost of EOI document is non-refundable .
- 2.9 The Management of BECIL reserves the right to amend or withdraw any of the terms and conditions mentioned in the EOI Document or reject any or all the bids without giving any notice or assigning any reason. The decision of the Chairman and Managing Director, Broadcast Engineering Consultants India Limited in this regard shall be final and binding on all.
- 2.10 On written communication from BECIL for having qualified for empanelment for company, the successful bidder will have to deposit a non-refundable fee for an amount of **Rs.50,000/- (Rupees Fifty thousand only)** in the form of **Demand Draft ONLY** within 15 (Fifteen) days of such communication, failing which the offer will be treated as withdrawn. On receipt of the fee, BECIL will issue a formal letter of empanelment.
- 2.11 BECIL does not guarantee any business. However, all shortlisted agencies will have to enter into an NDA & agreement with BECIL before any firm & final Business Association is started.

3. Definition of Startup

Startup India is a flagship initiative of the Government of India, intended to catalyze startup culture and build a strong and inclusive ecosystem for innovation and entrepreneurship in India.

The action plan of this initiative is focusing on three areas:

1. Simplification and Handholding.
2. Funding Support and Incentives.
3. Industry-Academia Partnership and Incubation.

An additional area relating to this initiative is to discard restrictive Government policies within this domain, such as License Raj, Land Permissions, Foreign Investment Proposals, and Environmental Clearances.

It is important to note that an entity formed by splitting up or reconstruction of an existing business shall not be considered a 'Startup' Also, an entity will not be called a startup after.

A proprietorship or a public limited company is not eligible as a startup. A one person company, being a private limited company is entitled to be recognised as a 'startup'.

3.1 Startup Recognition:

Under the Startup India Action Plan, startups that meet the definition as prescribed under G.S.R. notification 127 (E) are eligible to apply for recognition under the program.

Eligibility Criteria for Startup Recognition:

The Startup should be incorporated as a private limited company or registered as a partnership firm or a limited liability partnership.

Turnover should be less than INR 100 Crores in any of the previous financial years

An entity shall be considered as a startup up to 10 years from the date of its incorporation

The Startup should be working towards innovation/ improvement of existing products, services and processes and should have the potential to generate employment/ create wealth. An entity formed by splitting up or reconstruction of an existing business shall not be considered a "Startup".

4. Submission of EOI

- 4.1 EOI, completes in all respects, must be submitted online mode on or before the due date and time i.e.**20.08.2021 at 02:00 PM IST**).
- 4.2 BECIL may, at its own discretion, extend the date for submission of EOI. In such a case all rights and obligations of BECIL and the Bidders shall be applicable to the extended time frame.
- 4.3 As the EOI can be submitted only up to the defined date and time, there can't be any late bids. BECIL will not be responsible for any delay in obtaining the terms and conditions of the tender.
- 4.4 At any time prior to the last date for receipt of EOI, BECIL may for any reason, whether at its own initiative or in response to a clarification requested by a prospective bidder, modify the EOI Document by an amendment. The amendment will be notified on BECIL's website <http://www.becil.com> and should be taken into consideration by the prospective bidders while preparing their EOI.
- 4.5 In order to give prospective bidders reasonable time to take the amendment into account in preparing their EOI, BECIL may at its discretion, extend the last date for the submission of EOI. No EOI may be modified subsequent to the last date for receipt of EOI.

- 4.6 The bidders will bear all costs associated with the preparation and submission of their bids. BECIL will, in no case, be responsible or liable for those costs, regardless of the outcome of the tendering process.
- 4.7 The EOI shall be ignored, if complete information is not given there-in, or if the particulars and data (if any) asked for are not filled in properly.
- 4.8 Bidder can submit any document it feels is connected to the broadcasting for empanelment and get itself empanelled even for niche/sole available products also.

5. Opening of EOI

- a. BECIL shall convey about opening of EOI on website only. EOI opening session on receiving the application.
- b. Bidders who wish to attend opening of EOI may visit BECIL for the same.

6. Broad Scope of Work

Promotion and Development of new Startup/Entrepreneurs in the field as categories as given below:

- 1) Startups/Entrepreneurs related in the Defense/Cyber Securities/Aerospace Security/Quantum Technology/Nano Technology/Wireless/IOT/Radar etc.
- 2) Startups/Entrepreneurs related in the Agriculture (ICT) & other areas.
- 3) Startups/Entrepreneurs related in the ICT Security Solutions i.e Data Centre, Cloud Computing, Security Operation Centre (SOC), Cloud Computing, Command & Control Centre etc
- 4) Startups/Entrepreneurs related in the Broadcasting/Telecom
- 5) Startups/Entrepreneurs related in the Oil and Gases focusing on the technical areas.
- 6) Startups/Entrepreneurs related in the Railways and Civil Aviation focusing on the technical areas.

7. Qualification / Eligibility Criteria for the Bidders

Following are the Qualification / Eligibility Criteria to participate in the EOI (**Startup/Entrepreneur is required to fulfil all the condition of Qualification/ Eligibility Criteria and in case any of condition is not met, EOI will be rejected**)

- (i) The Bidder should **provide proof of registration** for:
- a) Company Registration Certificate
 - b) TIN/VAT No./GST No.
- (ii) Must be registered under Indian Companies Act.
- (iii) The company should be recognised with DPIIT. Must enclosed the copy of Startup Certificate.
- (iv) Must submit authorization or resolution from Board in favor of the signatory authorized to sign the documents related to EOI.
- (v) Must submit a solvency certificate in favor of BECIL specific only from the bank for INR 10 lakh (Ten Lakhs) in Original.
- (vi) Must Submit Undertaking as per the **ANNEXURE-III**.

- (vii) Must submit turnover certificate for the last three completed (Financial statements and statutory auditor's certificate in Original must be submitted).
- (viii) Must submit List of Board of Director & undertaking regarding whether any criminal case/other case is pending in court of law.
- (ix) Bidder must comply with the code of integrity as specified in the tender document **(as per Annexure-II)**.
- (x) Must submit Undertaking (on Non Judicial stamp paper of Rs.100/- (One Hundred), duly Notarized) that the Bidder has **neither been boycotted nor blacklisted by any of its clients and there is no litigation pending against it with any of the clients in the past three years as per format enclosed**.
- (xi) Memorandum of Association/ Article.
- (xii) Copies of Indian Passport of board memebtrs.
- (xiii) A writeup on the idea of product/ solution for which empanement is applied for.
- (xiv) BECIL may call for a presentation / POC of the product/ solution and the bidder will have to make arrangements for the same at their cost.

8. General Terms & Conditions :-

1. The validity of empanelment initially will be for a period of **2 (Two) years** and thereafter depending upon the performance will be extendable for 1 (one) more year but up to a maximum of 3 (**three**) years at the sole discretion of BECIL. No fee will be charged for the extended period of one year.
2. Must submit PCC (Police Clearance Certificate) for the Board of Directors or Proprietor of the agency along with copy of the passport.
3. **Atmanirbharbharat initiative will be given preferences as per Government Rules.**
4. Start-up companies which are duly registered with Ministry of Commerce are encouraged to apply for empanelment. Relaxation shall be provided as applicable by the government of India.
5. In case any of the document furnished or undertaking given by the Bidders turns out to be false, the EOI document shell be rejected and all fee etc. shell remain confiscated by BECIL. Suitable action as per the rules/laws of company and law of the country shall be involved against the Bidder.
6. The company should be recognised with DPIIT. Private Limited Companies and Limited Liability partnership are eligible for Tax exemption under Section-80IAC. The Startup must have established after 1st April 2016.

9. Supplier code of conduct and business ethics

BECIL is committed to its 'values & beliefs 'and business practices to ensure that companies and suppliers, who supply goods, materials or services, will also comply with these principles.

a. Bribery and corruption:

Suppliers are strictly prohibited from directly or indirectly (through intermediates or subcontractors) offering any bribe or undue gratification in any form to any person or entity and / or indulging in any corrupt practice in order to obtain or retain a business or contract.

b. Integrity, indemnity & limitation:

Suppliers shall maintain high degree of integrity during the course of its dealings with business/contractual relationship with BECIL. If it is discovered at any stage that any business/ contract was secured by playing fraud or misrepresentation or suspension of material facts, such contract shall be voidable at the sole option of the competent authority of BECIL. For avoidance of doubts, no rights shall accrue to the supplier in relation to such business/contract and BECIL or any entity thereof shall not have or incur any obligation in respect thereof. The supplier shall Indemnify BECIL in respect of any loss or damage suffered by BECIL on account of such fraud, misrepresentation or suspension of material facts.

c. Reporting Misconduct:

Suppliers are required to report any misconduct/violations/improper demands from BECIL employees to the Chief Vigilance Officer/Director (O&M)/CMD. All communication in this regard should be directed only to above as per below mentioned email id:

Chairman and Managing Director : george@becil.com

No Communication shall be encouraged to any other authority / external sources in this regards.

PROPOSAL COVERING LETTER (ON BIDDER' LETTERHEAD)

To,

The Chairman and Managing Director,
Broadcast Engineering Consultants India Limited, 56-A/17, Block-C, Sector-62,
Noida-201307(U.P.)

Subject: Submission of the Proposal for <insert EOI Name> <EOI No.>

Dear Sir,

1. We, the undersigned, offer to provide services to BECIL with reference to your Expression of Interest <insert EOI Name> dated <insert EOI date> and our Proposal. We are hereby submitting our proposal.
2. We hereby declare that all the information and statements made in this proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.
3. We agree to abide by all the terms and conditions of all the volumes of this EOI document. We would hold the terms of our proposal valid for the number of days as stipulated in the EOI document.

Yours sincerely,

(Authorized Signatory) Signature:

Name:

Designation:

Address:

Seal: Date:

SELF DECLARATION FOR THE CODE OF INTEGRITY

(To be included in the EOI)

I/We shall maintain a high degree of integrity during the course of my/our dealings business/contractual relationship with BECIL. If it is discovered at any stage that any business/ contract was secured by playing fraud or misrepresentation or suspension of material facts, I/We authorize BECIL to term such contract as voidable at the its sole option and take suitable action as deemed fit.

Place: _____

**Signature of Authorized Signatory
on behalf of Agency**

Date: _____

Address: _____

Mob: _____

Email ID: _____

UNDERTAKING & ACCEPTANCE LETTER BY THE BIDDER

(To be included in the EOI)

I/We have carefully gone through the various terms and conditions listed in the EOI Document for providing broadcasting Services/Supplies at BECIL as an empanelled agency. I/We agree to all these conditions and offer to provide broadcasting Services/Supplies at BECIL and submitting this EOI after carefully reading the conditions and understanding the same without any kind of pressure or influence from any source whatsoever. I/We hereby sign this undertaking in token of our acceptance of various conditions listed in the EOI document.

Place: _____

**Signature of Authorized Signatory
on behalf of Agency**

Date: _____

Address: _____

Mob: _____

Email ID: _____

On 100 Rs. Stamp

UNDERTAKING FOR NON BLACKLISTING.

We, M/s _____ hereby under take that,

1. In case the documents submitted by me/us is found to be forged/false at any stage, I/we may be debarred from BECIL for taking participation in all future BECIL works and any other suitable action may be taken against our company/firm as deemed fit by BECIL.

2. I/We state the firm or its partners or its Directors have not been listed or any case is pending or any complaint regarding irregularities is pending against them, in India or abroad by any global international body like world Bank/ International Monetary fund/ world health origination etc or any Indian state/central Government Departments or Public sector undertaking of India.

Place: _____.

Signature of Authorized signatory

Date: _____

on behalf of Agency.

Address: _____

Mobile- _____

Email ID- _____

BIDDER'S GENERAL INFORMATION (ON BIDDER'S LETTER HEAD)**Bidder need to fill in the details (with supporting documents attached).**

1.	Name of Bidder	
2.	Type of Bidder(registered company under Indian Companies Act, 1956/2013	
3.	Year of establishment	
4.	Address of registered office with telephone no. and fax no.	
5.	Address of office/s in National Capital Region of Delhi	
6.	A profile of the bidder clearly declaring The domain specific expertise/experience of the bidder	
7.	Permanent Account No.	
8.	GSTN Reg. No.	
9.	Whether the firm has been blacklisted By any Central Govt. /State Govt./PSU/ Govt. Bodies/Autonomous? If yes, details thereof.	
10.	Status and details of disputes/litigation/arbitration, if any.	
11.	Name, Designation and address of the Officer to whom all references shall be made regarding this EOI	
12.	Contact details of Authorized signatory In reference to this EOI	

(Authorized Signatory)

Signature:

Name:

Designation:

Address:

Seal:

Date:

CHECK LIST

Please ensure that following documents have been enclosed along with the EOI response

Sr. No.	Description	Compliance / Confirmation by the Agency(Please Tick) v Yes / No	Please indicate Page No. of the bid document
1	Brief Details letter		
2	Company registration copy		
3	MOA & AOA		
4	Writeup on the Idea of Product/Solution for which empanelment is applied for.(Attach Pdf Copy)		
5	Startup-Certificate		
6	ISO certificate if any		
7	IPR/Copyright if any		
8	MSME/GEM registration (start-up agencies only)		
9	Client/customer list along with PO Copies		
10	EOI fee (10000 only) DD format only		
11	PAN/GST registration copy/TIN/VAT		
12	Solvency Certificate from Bank		
13	Turnover Certificate from CA		
14	Audit Reports for previous three financial years		
15	Board Resolution in the name of Authorized Signatory		
16	Self-declaration for the code of integrity as per Annexure II		
17	Undertaking & Acceptance by bidder, acceptance of various conditions listed in the EOI document as per Annexure III		
18	Undertaking regarding Non Blacklisting on Non judicial stamp paper of Rs. 100/- as per Annexure IV		

19	List of Board of Directors & undertaking regarding whether any criminal case is pending in court of law		
20	Copy of Indian Passport of Board Members		
21	Must submit PCC (Police Clearance Certificate) for the Board of Directors or Proprietor of the agency		
22	Any other documents bidder would like to attach		

Date:

Signature:

Place:

Name & Designation of the Authorized Signatory:

Seal of the Organization: